

Consolidated Financial Statements Results for the fiscal year ended March 31, 2020 April 1, 2019, to March 31, 2020

Supplementary materials for the financial statements:

Presentation to explain for the financial statements:



May 12, 2020

SANKYO CO., LTD.

| https://www.san | <u>kyo-fever.co.jp</u> | Representative: | Kimihisa Tsutsui, President & COO | |
|-----------------|------------------------|------------------|---|---------------|
| Shares listed: | Tokyo (1st Section) | Contact: | Yoko Oshima, Executive Operating Officer | |
| Code number: | 6417 | Telephone: | +81-3-5778-7777 | |
| | | Planned Date for | Annual Meeting of Shareholders: | June 26, 2020 |
| | | Planned Date for | Start of Dividend Payment: | June 29, 2020 |
| | | Planned Date for | Submittal of the Financial Statements Report: | June 29, 2020 |

(Figures less than 1 million yen have been omitted.)

Yes

No

1. Results for the fiscal year (From April 1, 2019, to March 31, 2020)

(1) Consolidated operating results

| | | | (Percentage figures de | note year-over-year changes.) |
|-----------------------------|---------------------------|----------------------------|---------------------------|--|
| | Net sales | Operating income Recurring | | Profit attributable to owners of parent |
| | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| Year ended March 31, 2020 | 78,416 (11.5%) | 12,551 (41.0%) | 13,476 (39.6%) | 13,045 (2.5%) |
| Year ended March 31, 2019 | 88,558 2.7% | 21,286 109.1% | 22,300 97.0% | 13,384 141.1% |
| (note) Comprehensive income | Year ended March 31, 2020 | ¥11,114 million [(7.7%)] | Year ended March 31, 2019 | ¥12,039 million [63.7%] |

| | Net income per share | Fully diluted net income per share | Return on equity (net income) | Return on assets (recurring income) | Return on sales (operating income) |
|--|-------------------------|---------------------------------------|----------------------------------|-------------------------------------|---------------------------------------|
| | Yen | Yen | % | % | % |
| Year ended March 31, 2020 | 183.43 | 172.69 | 4.3 | 3.7 | 16.0 |
| Year ended March 31, 2019 | 164.88 | 156.49 | 4.0 | 5.6 | 24.0 |
| (reference) Equity in earnings of affiliat | es Year ended March 3 | 31, 2020 - milli | on Year e | ended March 31, 2019 | - million |

(2) Consolidated financial position

| | Total assets | Net assets | Capital adequacy ratio | Net assets per share |
|----------------------------------|----------------------|------------------|---------------------------|-------------------------|
| | Millions of yen | Millions of yen | % | Yen |
| As of March 31, 2020 | 325,232 | 269,521 | 82.4 | 4,380.33 |
| As of March 31, 2019 | 399,585 | 337,377 | 84.1 | 4,139.74 |
| (reference) Shareholders' Equity | As of March 31, 2020 | ¥267,946 million | As of March 31, 2019 | ¥336,045 million |

(3) Consolidated cash flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at the end of the year |
|---------------------------|---|---|---|--|
| | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| Year ended March 31, 2020 | 18,971 | (21,748) | (79,223) | 192,294 |
| Year ended March 31, 2019 | 16,828 | (4,367) | (12,183) | 274,295 |

2. Dividends

| | | Cash dividend per share | | | | Amount of | Dividend | Dividend rate |
|----------------------------------|-------------|-------------------------|-------------|----------|-----------|-----------------|--------------|---------------|
| (Pasa data) | 1st quarter | 2nd quarter | 3rd quarter | Year-end | Full Year | dividends | payout ratio | of net assets |
| (Base date) | Yen | Yen | Yen | Yen | Yen | Millions of yen | % | % |
| Year ended March 31, 2019 | - | 75.00 | - | 75.00 | 150.00 | 12,176 | 91.0 | 3.6 |
| Year ended March 31, 2020 | - | 75.00 | - | 75.00 | 150.00 | 9,175 | 81.8 | 3.5 |
| Year ended March 31, 2021 (forec | ast) - | - | - | - | - | | - | |

3. Forecast for FY2021 (From April 1, 2020, to March 31, 2021)

In view of the COVID-19 pandemic, forecasts for the fiscal year ending March 31, 2021 are undecided as it is difficult to make reasonable estimates of its impact on the Group's business activities and operating results at present. We will announce the forecasts as soon as they become available for disclosure.

* Notes

| | | | | | N I I I I I I I I I I |
|----|------------------|----------------------|-------------------|----------------------------|------------------------------|
| (1 |) Changes for im | portant subsidiaries | during the fiscal | year ended March 31, 2020: | Not applicable |

| (2) Changes in accounting proceduresa. Related to accounting standard revisions etc.:b. Other changes:c. Changes in accounting estimates:d. Retrospective restatements: | Not applicable Not applicable Not applicable Not applicable |
|---|--|
| (3) Outstanding shares (common shares) | |
| a. Number of shares outstanding (including treasury stock) | |
| As of March 31, 2020: 69,597,500 shares | |
| As of March 31, 2019: 89,597,500 shares | |
| b. Number of treasury stock | |
| 5 | |
| As of March 31, 2020: 8,427,105 shares | |
| As of March 31, 2019: 8,421,994 shares | |
| c. Average number of shares issued and outstanding | |
| As of March 31, 2020: 71,118,016 shares | |
| As of March 31, 2019: 81,175,841 shares | |
| | |

(Reference) Non-consolidated results

1. Non-consolidated results for the fiscal year (From April 1, 2019, to March 31, 2020)

(1) Non-consolidated operating results

(Percentage figures denote year-over-year changes.)

| | Net sales | Operating income | Recurring income | Net income | |
|---------------------------|-----------------|------------------|------------------|-----------------|--|
| | Millions of yen | Millions of yen | Millions of yen | Millions of yen | |
| Year ended March 31, 2020 | 67,913 (15.9% |) 6,996 (65.8%) | 8,813 (61.7%) | 8,274 (43.6%) | |
| Year ended March 31, 2019 | 80,724 9.6% | 20,479 334.0% | 23,036 207.4% | 14,660 142.2% | |

| | Net income per share | Fully diluted net income per share |
|---------------------------|-------------------------|---------------------------------------|
| | Yen | Yen |
| Year ended March 31, 2020 | 116.35 | 109.47 |
| Year ended March 31, 2019 | 180.60 | 171.42 |

(2) Non-consolidated financial position

| | Total assets | Net assets | Capital adequac ratio | y Net assets per share |
|----------------------------------|----------------------|------------------|--------------------------|---------------------------|
| | Millions of yen | Millions of yen | % | Yen |
| As of March 31, 2020 | 308,516 | 253,175 | 81.6 | 4,113.10 |
| As of March 31, 2019 | 386,664 | 325,782 | 83.9 | 3,996.91 |
| (reference) Shareholders' Equity | As of March 31, 2020 | ¥251,600 million | As of March 31, 2019 | ¥324,451 million |

* This document is not subject to audit procedures

* Disclaimer regarding Forward-looking Statements

The statements concerning future performance that are presented in this document are based on judgments using information available to the Company and which are deemed reasonable as of the release date of this material, and they are not intended to assure the achievement of such forecasts presented herein. Actual results may differ due to various factors. For information regarding performance forecasts, please refer to "1. Overview of business results etc. (4) Future outlook" in the accompanying material.

1. Overview of business results etc.

(1) Overview of business results, etc. for the fiscal year under review

During the fiscal year ended March 31, 2020, the moderate recovery of the Japanese economy was expected to continue as corporate earnings remained firm and the labor market and personal incomes continued to improve. However, measures to prevent the spread of COVID-19, such as requests to refrain from nonessential outings and holding of large-scale events, are affecting corporate earnings and personal consumption. The impact of the COVID-19 pandemic on the Japanese economy and the world economy is expected to remain harsh and challenging circumstances will likely persist.

Regarding the environment in which the pachinko and pachislot industry operates, pursuant to the Amended Pachinko and Pachislot Machines Regulations enforced in February 2018, all pachinko and pachislot machines compliant with the former regulations must be completely removed by January 31, 2021. As the due date for removal of the machines compliant with the former regulations approaches, manufacturers are striving to promote and raise recognition of machines compliant with the new regulations. However, as of the end of March 2020, the ratio of machines compliant with the former regulations to all the machines installed at pachinko parlors across Japan remains over 50% for both pachinko and pachislot machines, and thus the ratio of machines compliant with the new regulations. On the other hand, in line with the change in the "Standards for Interpretation of Technical Standards" issued by the National Police Agency in early 2020, it has become possible to develop pachinko machines with diverse gaming performance. The standards for gaming performance of pachislot machines were also relaxed based on new voluntary regulations called #6.1. Pachinko parlor operators' expectations concerning the introduction of new products to the market are rising. Despite such promising signs, since February 2020, as part of the measures to prevent the spread of COVID-19, pachinko parlors have been refraining from advertising and sales promotion designed to attract players. Since efforts to attract players are likely to be curtailed for a considerable time, pachinko parlor operators' motivation to purchase new machines is declining.

In these circumstances, the Group introduced diverse new products, including reuse models, in a bid to promote wider adoption of machines compliant with the new regulations. However, these initiatives did not prompt vigorous replacement with machines compliant with the new regulations as machines compliant with the former regulations and those compliant with the new regulations, resulting in little growth in sales volumes of pachinko and pachislot machines.

As a result, net sales were ¥78.4 billion, a decrease of 11.5% year on year. Operating income was ¥12.5 billion, a decrease of 41.0%, and recurring income was ¥13.4 billion, a decrease of 39.6%. Profit attributable to owners of parent was ¥13.0 billion, a decrease of 2.5%, owing to the recording of extraordinary gains resulting from an incorporation-type company split and transfer of shares with regard to certain businesses of a consolidated subsidiary of the Company in line with the restructuring of the Group's businesses and the recording of a loss on valuation of investment securities resulting from substantial falls of stock markets.

Results of segments are presented below:

Pachinko Machines Business

Regarding the pachinko machines business, The Group released a grand total of 13 pachinko titles (excluding reuse models). *Fever Mobile Suit Gundam "Char's Counterattack"* (introduced in September 2019) under the SANKYO brand and *NEON GENESIS EVANGELION Rebirth of Angels*, which was introduced in December 2019 under the Bisty brand as the 14th title in the Evangelion series, became hits with sales volumes exceeding 20,000 units and 30,000 units, respectively. Although sales of these mainstay titles were brisk, pachinko parlors' operations remained dependent on machines compliant with the former regulations. Moreover, in view of the market trend toward a wide variety of machines and smaller lots, other titles released struggled.

As a result, segment sales amounted to ¥60.5 billion, a decrease of 20.2% compared with the same period of the previous year, and operating income was ¥14.8 billion, a decrease of 44.9%. Sales of pachinko machines amounted to 149,000 units.

Pachislot Machines Business

Regarding the pachislot machines business, Major titles released included BOMBER POWERFUL III (introduced in May 2019) and *Total Eclipse 2* (introduced in November 2019) under the SANKYO brand, *GUNDAM X-OVER* (introduced in October 2019) under the Bisty brand. Replacement centered on the popular machines compliant with the former regulations that reached the due dates for removal by the end of 2019. However, demand concentrated on the successors to the popular series. Although the Group introduced a total of five titles, none of them became a hit product with sales exceeding 10,000 units, and consequently the sales volume of pachislot machines was low.

As a result, segment sales amounted to ¥11.4 billion, an increase of 91.3% compared with the same period of the previous year, and operating income was ¥2.4 billion, compared with operating loss of ¥0.9 billion in the same period of the previous fiscal year, Sales of pachislot machines amounted to 28,000 units.

Ball Bearing Supply Systems Business

Sales of the ball bearing supply systems business were ¥5.9 billion, a decrease of 5.0% year on year, and operating income was ¥0.3 billion, a decrease of 18.4%.

Other Businesses

Sales of other businesses were ¥500 million, a decrease of 2.1% year on year. An operating loss of ¥100 million was recorded compared with operating loss of ¥300 million for the previous year.

(2) Overview of financial position for the fiscal year under review

Total assets at the end of the fiscal year ended March 31, 2020 amounted to ¥325.2 billion, having decreased ¥74.3 billion compared with the figure at the previous fiscal year-end. This decrease was mainly attributable to a ¥64.9 billion decrease in marketable securities in line with purchase of treasury stock, a ¥13.8 billion decrease in notes and accounts receivable-trade, and a ¥13.1 billion decrease in tangible fixed assets in line with the company split and share transfer of Sankyo Create Co., Ltd., a consolidated subsidiary of the Company, despite a ¥18.0 billion increase in cash and deposits.

Total liabilities amounted to ¥55.7 billion, having decreased ¥6.4 billion compared with the figure at the previous fiscal year-end. This decrease was mainly attributable to a ¥3.3 billion decrease in accounts payable (included in "Other" of Current liabilities), a ¥3.3 billion decrease in accrued income taxes, and a ¥2.4 billion decrease in electronically recorded obligations-operating, despite a ¥2.5 billion increase in notes and accounts payable-trade.

Net assets decreased ± 67.8 billion compared with the figure at the previous fiscal year-end. This decrease was mainly attributable to purchase of treasury stock amounting to ± 68.5 billion, cash dividends paid amounting to ± 10.6 billion, and a ± 1.9 billion decrease in net unrealized gain on other securities, despite recording of profit attributable to owners of parent amounting to ± 13.0 billion. The treasury stock purchased was cancelled on December 30, 2019. As a result, net assets amounted to ± 269.5 billion and the shareholders' equity ratio decreased 1.7 percentage points to $\pm 2.4\%$.

(3) Overview of cash flows for the fiscal year under review

Cash and cash equivalents (hereinafter "cash") at the fiscal year-end were ¥192.2 billion, having decreased ¥82.0 billion from the previous fiscal year-end.

Net cash provided by operating activities increased ¥2.1 billion from the previous fiscal year-end to ¥18.9 billion. Principal cash inflow items were income before income taxes amounting to ¥14.4 billion, a ¥13.8 billion decrease in notes and accounts receivable-trade, and depreciation and amortization amounting to ¥3.4 billion. Principal cash outflow items were income taxes paid amounting to ¥5.4 billion, and a ¥3.3 billion gain on sales of shares of subsidiaries and associates, and a ¥2.9 billion increase in inventories.

Cash flows from investing activities decreased ¥17.3 billion from the figure at the previous fiscal year-end and, as a result, net cash used in investing activities amounted to ¥21.7 billion. Principal cash inflow items were proceeds from redemption of marketable securities amounting to ¥80.0 billion, proceeds from sale of shares of subsidiaries and associates amounting to ¥15.2 billion, and proceeds from withdrawal of time deposits amounting to ¥5.5 billion. Principal cash outflow items were payment for purchase of marketable securities amounting to ¥115.0 billion, payment into time deposits amounting to ¥5.5 billion, and payment for tangible fixed assets and intangible fixed assets amounting to ¥2.9 billion.

Cash flows from financing activities decreased ¥67.0 billion from the figure at the previous fiscal year-end and, as a result, net cash used in financing activities amounted to ¥79.2 billion. Principal cash outflow items were payment for purchase of treasury stock amounting to ¥68.5 billion and cash dividends paid amounting to ¥10.6 billion.

(reference) Change in cash flow indicators

| | March 31, 2017 | March 31, 2018 | March 31, 2019 | March 31, 2020 |
|--|----------------|----------------|----------------|----------------|
| Shareholders' equity ratio (%) | 86.9 | 84.8 | 84.1 | 82.4 |
| Shareholders' equity ratio at market value (%) | 77.2 | 76.8 | 85.7 | 59.2 |
| Ratio of interest-bearing debt to cash flows (%) | 0.2 | 0.1 | 0.1 | - |

Notes: Shareholders' equity ratio: Shareholders' equity / Total assets

Shareholders' equity ratio at market value: Market capitalization / Total assets

Ratio of interest-bearing debt to cash flows: Interest-bearing debt / Cash flows

Interest coverage ratio: Cash flows / Interest expenses

Notes:

1. All indices are calculated using consolidated financial figures.

2. Market capitalization is calculated using the number of shares issued and outstanding excluding treasury stock.

3. Cash flows are operating cash flows.

4. Interest-bearing debt comprises all interest-bearing liabilities recorded in the consolidated balance sheets.

5. Figures are rounded up or down to the nearest single decimal place.

(4) Future outlook

Regarding the market environment for the next fiscal year ending March 31, 2021, expectations had been that shipments of both pachinko and pachislot machines would increase as demand for replacement with machines compliant with the new regulations became at its highest. However, because the Japanese government and local governments issued requests for pachinko parlors to temporary suspend business operations in light of the COVID-19 pandemic, pachinko parlor operators, which are the Group's customers, are greatly affected in terms of their willingness to make capital investments. It is also unclear when the situation will stabilize. Due to the impact of these circumstances on the Group's business activities and operating results, it is difficult to make reasonable estimates of financial forecasts, including the initially anticipated replacement demand, and thus the forecasts for the fiscal year ending March 31, 2021 are "undecided." We will announce the forecasts as soon as reasonable estimates become possible.

*Caution regarding Forward-looking Statements

The forecasts and other forward-looking statements contained in this report are based on information currently available to the Company and on certain assumptions deemed rational. The company does not guarantee their realization. Actual results, performance or achievements may differ materially from those expressed in forward-looking statements owing to various factors.

(5) Basic policy on profit sharing and cash dividends for fiscal 2020 and fiscal 2021

The Company regards the return of profits to shareholders as one of the most important management priorities. The Company's dividend policy is to continue stable dividend payments, taking into consideration financial results, the financial position, the payout ratio, and other factors comprehensively.

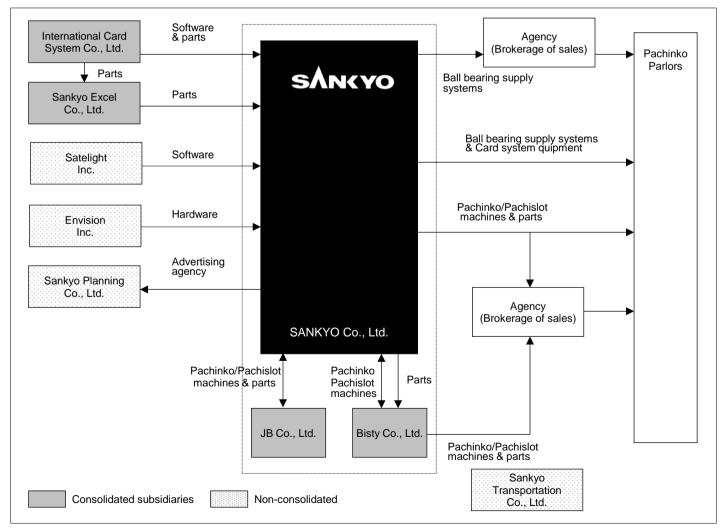
The Company plans to pay a dividend of ¥150 per share (including a ¥75 interim dividend, a consolidated payout ratio of 81.8%) for fiscal 2020. In view of the impact of the COVID-19 pandemic on business activities and operating results, it is difficult for the Company to make reasonable estimates of financial forecasts, and thus the forecasts for fiscal 2021 are undecided and dividends for fiscal 2021 are also "undecided." We will announce the dividend forecast as soon as reasonable estimates become possible. The Company will effectively utilize retained earnings, such as for investment that contributes to the strengthening of product capabilities to ensure competitiveness is maintained in the persistently challenging pachinko and pachislot industry, with a view to enhancing corporate value.

2. Overview of the Consolidated Group

(1) SANKYO Group consists of SANKYO Co., Ltd. (the Company) and its 8 subsidiaries (as of March 31, 2020) and two affiliates. Details of the Group's business and the positioning of major affiliated companies concerning the business are shown below. The classification of businesses is the same as that in the segment information.

| Business segment (Details of the Business) | Company name |
|---|---|
| Pachinko machines business | SANKYO Co., Ltd. |
| Manufacturing and sales of pachinko machines and pachinko machine gauge boards, sales of related parts, and pachinko machine-related royalty income | Sankyo Excel Co., Ltd. Bisty Co., Ltd. |
| sales of related parts, and pacific machine-related royary income | International Card System Co., Ltd. |
| | JB Co., Ltd. |
| Pachislot machines business | Sankyo Transportation Co., Ltd. |
| Manufacturing and sales of pachislot machines, sales of related parts, and pachislot | Sankyo Planning Co., Ltd. Satelight Inc. |
| machine-related royalty income | Envision Inc. |
| Ball bearing supply systems business | SANKYO Co., Ltd. |
| Sales of ball bearing supply systems, card systems, and related equipment for parlors, | Sankyo Excel Co., Ltd. |
| and ball bearing supply system-related royalty income | International Card System Co., Ltd. |
| Other business | SANKYO Co., Ltd. |
| Mobile content services, Real estate rental revenues, Sales of general molded parts | Sankyo Excel Co., Ltd. |
| | Sankyo Transportation Co., Ltd. |
| | International Card System Co., Ltd. |
| | Satelight Inc. |
| | Envision Inc. |

(2) The business structure is shown below.



3. Management Policies

(1) Management policy, management strategy, etc.

The basic philosophy of SANKYO Co., Ltd. (the Company) and its consolidated subsidiaries and affiliates (SANKYO Group) is to fulfill its mission, namely, to contribute to the sound development of pachinko and pachislot, which are popular leisure activities in Japan, and to the quality of life in society as a leading company in the pachinko and pachislot industry. In order to maintain growth and increase profitability, SANKYO Group will concentrate its resources on the game machines business, endeavoring to offer highly competitive innovative products that vitalize the pachinko and pachislot industry while aiming to secure a competitive advantage as a manufacturer that continues to lead the market.

In the pachinko and pachislot industry, while the number of pachinko parlors, which are our customers, decreases as the player population declines, the trend is towards pachinko parlor chains and larger parlors. As for manufacturers of pachinko and pachislot machines, the trend is towards an oligopoly comprising a handful of leading companies is becoming more evident.

In these circumstances, the Group has been securing a top-tier share in the pachinko and pachislot markets for a quarter century. We will strengthen development of diverse products in order to maintain and increase market share and promote further cost reduction, including thorough cost management for each product in response to the trend towards a wide variety of machines and smaller lots.

(2) Performance indicators

SANKYO Group aims to achieve sustainable growth by establishing a solid position in the industry through increasing its share of the pachinko and pachislot markets. The Company believes that the results of this effort are reflected in the ratio of operating income to net sales and formulates and implements various measures to increase competitive advantage in product planning, development, production, and marketing with the objective of increasing this ratio. The Group will continuously engage in cost reduction measures, including improvement of the efficiency of advertising and sales promotion, the sharing of parts and materials, and the streamlining of logistics.

The table below depicts change in the ratio of operating income to net sales for the most recent three-year period.

| | FY2018 | FY2019 | FY2020 |
|--|--------|--------|--------|
| Ratio of operating income to net sales (%) | 11.8 | 24.0 | 16.0 |

(3) Management issues

The transition period following the enforcement of the Amended Pachinko and Pachislot Machines Regulations in February 2018 will end on January 31, 2021. Therefore, the issue to be addressed by the Group for the time being is the need for systematic supply of machines compliant with the new regulations in line with the removal of the machines compliant with the former regulations that are still installed. As mentioned above, we had been developing products and preparing for their market introduction based on the assumption that replacement demand would become at its highest in fiscal 2021. However, replacement with new machines has been on hold because of the deteriorating business environment in which many pachinko parlors had no choice but to suspend their business operations owing to the COVID-19 pandemic.

It is unclear when this situation will improve. Nevertheless, the Group will fulfill its responsibility to supply machines compliant with the new regulations in cooperation with associations of manufacturers of pachinko and pachislot machines, associations of pachinko parlor operators, and the competent authorities so as to facilitate appropriate removal of machines compliant with the former regulations.

Once replacement with machines compliant with the new regulations is completed, development of pachinko machines with digital payout and token-less pachislot machines (hereinafter referred to as "pachinko and pachislot machines with digital payout") and promotion of them will become the challenges to be addressed. Since new standards have been included in the Amended Pachinko and Pachislot Machines Regulations, the industry will make a concerted effort to promote the new generation pachinko and pachislot machines with digital payout. Since actual pachinko balls and pachislot tokens will be eliminated and payout data will be digitally managed, large-scale ball circulating systems will no longer be necessary, and the workload of pachinko parlor staff, who are currently engaged in carrying balls and tokens, will be reduced. Centralized management of payout and other data is expected to be useful for implementation of pachinko and pachislot machine manufacturers is expected to lead to lower initial costs for pachinko parlor operators when introducing new pachinko and pachislot machines. Therefore, the Group will vigorously promote development and popularization of pachinko and pachislot machines with digital payout.

4. Basic Approach to the Selection of Accounting Standards

The Group intends to prepare consolidated financial statements in conformity with the generally accepted accounting principles in Japan (Japanese GAAP) for the time being, taking into consideration comparability of consolidated financial statements over time and comparability among companies.

With regard to adoption of the International Financial Reporting Standards (IFRS), the Group intends to make an appropriate response, taking into consideration situations in Japan and abroad.

5. Consolidated Financial Statements

(1) Consolidated Balance Sheets

| | (Figures less than 1 million yen have been omit | | |
|--|---|------------------------|--|
| | As of March 31, 2019 | As of March 31, 202 | |
| | Millions of yen | Millions of yer | |
| Assets: | | | |
| Current assets: | | | |
| Cash and deposits | 104,847 | 122,84 | |
| Notes and accounts receivable-trade | 30,627 | 16,74 | |
| Marketable securities | 184,999 | 119,99 | |
| Finished goods and merchandise | 75 | 2,06 | |
| Work in process | 118 | 2 | |
| Raw materials and supplies | 2,682 | 3,70 | |
| Accounts receivable for provision of parts and materials for value | 5,867 | 6,42 | |
| Other | 2,899 | 4,24 | |
| Allowance for doubtful accounts | (2) | (| |
| Total current assets | 332,115 | 276,04 | |
| Fixed assets, at cost: | | | |
| Tangible fixed assets: | | | |
| Buildings and structures | 26,404 | 13,94 | |
| Less accumulated depreciation | (14,488) | (8,14 | |
| Subtotal | 11,915 | 5,80 | |
| Machinery and equipment | 7,517 | 7,41 | |
| Less accumulated depreciation | (6,833) | (6,81 | |
| Subtotal | 684 | 59 | |
| Furniture and fixtures | 16,927 | 15,94 | |
| Less accumulated depreciation | (13,460) | (13,01 | |
| Subtotal | 3,466 | 2,93 | |
| Land | 22,515 | 17,90 | |
| Lease assets | 34 | | |
| Less accumulated depreciation | (26) | | |
| Subtotal | 7 | | |
| Other | 1,850 | | |
| Total tangible fixed assets | 40,440 | 27,24 | |
| Intangible fixed assets | -, - | , | |
| Goodwill | 45 | | |
| Other | 180 | 14 | |
| Total Intangible fixed assets | 225 | 14 | |
| Investments and other assets: | | | |
| Investment securities | 19,233 | 13,03 | |
| Long-term advances | 131 | 10 | |
| Deferred tax assets | 7,366 | 7,91 | |
| Other | 473 | 76 | |
| Allowance for doubtful accounts | (20) | (1 | |
| Allowance for investment loss | (379) | () | |
| Total investments and other assets | 26,803 | 21,80 | |
| Total fixed assets | 67,470 | 49,19 | |
| Total assets | 399,585 | 325,23 | |

Consolidated Balance Sheets

| | (Figures less than 1 million yen have been of | | |
|---|---|-------------------------|--|
| | As of March 31, 2019 | As of March 31, 2020 | |
| | Millions of yen | Millions of yen | |
| Liabilities: | | | |
| Current liabilities: | | | |
| Notes and accounts payable-trade | 11,246 | 13,789 | |
| Electronically recorded obligations - operating | 10,042 | 7,637 | |
| Current portion of bonds with subscription rights to shares | - | 20,006 | |
| Lease liabilities | 3 | | |
| Accrued income taxes | 4,372 | 1,043 | |
| Allowance for bonuses | 791 | 765 | |
| Provision for shareholder benefit program | - | 101 | |
| Other | 7,308 | 3,880 | |
| Total current liabilities | 33,763 | 47,224 | |
| Long-term liabilities: | | | |
| Bonds with subscription rights to shares | 20,026 | | |
| Lease liabilities | 4 | | |
| Net defined benefit liabilities | 4,799 | 4,962 | |
| Asset retirement obligations | 62 | 75 | |
| Other | 3,551 | 3,448 | |
| Total long-term liabilities | 28,444 | 8,486 | |
| Total liabilities | 62,208 | 55,711 | |
| Net Assets: | | | |
| Shareholders' equity: | | | |
| Common stock | 14,840 | 14,840 | |
| Capital surplus | 23,750 | 23,750 | |
| Retained earnings | 330,707 | 257,575 | |
| Less: treasury stock, at cost | (38,785) | (31,822 | |
| Total shareholders' equity | 330,512 | 264,343 | |
| Accumulated other comprehensive income: | | | |
| Net unrealized gain on other securities | 5,460 | 3,549 | |
| Remeasurements of defined benefit plans | 73 | 53 | |
| Total accumulated other comprehensive income | 5,533 | 3,603 | |
| Subscription rights to shares | 1,331 | 1,574 | |
| Total net assets | 337,377 | 269,521 | |
| Total liabilities and total net assets | 399,585 | 325,232 | |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

| Cost of sales Gross profit Selling, general and administrative expenses Operating income Non-operating income: Interest income Dividend income Other Total non-operating income | Year ended March 31, 2019 Millions of yen 88,558 38,771 49,786 28,500 21,286 186 550 284 1,020 | Year ended March 31, 202 Millions of yen 78,416 36,671 41,745 29,193 12,551 175 570 202 |
|--|---|---|
| Selling, general and administrative expenses Operating income Non-operating income Interest income Dividend income Other Total non-operating income Non-operating expenses: Loss on management of investment partnership Other Total non-operating expenses: | 88,558 38,771 49,786 28,500 21,286 186 550 284 | 78,416 36,671 41,745 29,193 12,551 175 570 202 |
| Cost of sales Gross profit Selling, general and administrative expenses Operating income Non-operating income: Interest income Dividend income Other Total non-operating expenses: Loss on management of investment partnership Other Total non-operating expenses: | 38,771 49,786 28,500 21,286 186 550 284 | 36,671 41,745 29,193 12,551 175 570 202 |
| Gross profit Selling, general and administrative expenses Operating income Non-operating income: Interest income Dividend income Other Total non-operating income Non-operating expenses: Loss on management of investment partnership Other Total non-operating expenses | 49,786 28,500 21,286 186 550 284 | 41,745 29,193 12,551 175 570 202 |
| Selling, general and administrative expenses Operating income Non-operating income Interest income Dividend income Other Total non-operating income Non-operating expenses: Loss on management of investment partnership Other Total non-operating expenses: | 28,500 21,286 186 550 284 | 29,193 12,551 175 570 202 |
| Operating income Non-operating income: Interest income Dividend income Other Total non-operating income Non-operating expenses: Loss on management of investment partnership Other Total non-operating expenses | 21,286 186 550 284 | 12,551 175 570 202 |
| Non-operating income: Interest income Dividend income Other Total non-operating income Non-operating expenses: Loss on management of investment partnership Other Total non-operating expenses | 186 550 284 | 175 570 202 |
| Interest income Dividend income Other Total non-operating income Non-operating expenses: Loss on management of investment partnership Other Total non-operating expenses | 550 284 | 570 202 |
| Dividend income Other Total non-operating income Non-operating expenses: Loss on management of investment partnership Other Total non-operating expenses | 550 284 | 570 202 |
| Other Total non-operating income Non-operating expenses: Loss on management of investment partnership Other Total non-operating expenses | 284 | 202 |
| Total non-operating income Non-operating expenses: Loss on management of investment partnership Other Total non-operating expenses | | |
| Non-operating expenses: Loss on management of investment partnership Other Total non-operating expenses | 1,020 | |
| Other Total non-operating expenses | | 949 |
| Loss on management of investment partnership Other Total non-operating expenses | | |
| Other Total non-operating expenses | - | 21 |
| | 5 | 3 |
| Recurring income | 5 | 24 |
| | 22,300 | 13,476 |
| Extraordinary gains: | | |
| Gain on sales of fixed assets | 1 | 4 |
| Gain on sales of investment securities | - | 66 |
| Gain on sales of shares of subsidiaries and associates | - | 3,558 |
| Total extraordinary gains | 1 | 3,629 |
| Extraordinary losses: | | |
| Loss on sales of fixed assets | - | 8 |
| Loss on disposal of fixed assets | 18 | 181 |
| Loss on sales of investment securities | - | 278 |
| Loss on valuation of investment securities | 3,631 | 1,496 |
| Loss on sales of shares of subsidiaries and associates | - | 217 |
| Loss on valuation of shares of subsidiaries and associates | - | 392 |
| Loss on valuation of golf club membership | 1 | |
| Impairment loss | 310 | 81 |
| Total extraordinary losses | 3,961 | 2,656 |
| Income before income taxes | 18,340 | 14,449 |
| Income taxes: | | |
| Current income taxes | 4,988 | 1,096 |
| Deferred income taxes | (32) | 307 |
| Total income taxes | 4,956 | 1,403 |
| Net income | (0.00) | 40.045 |
| Profit attributable to owners of parent | 13,384 | 13,045 |

Consolidated Statements of Comprehensive Income

| | (Figures less than 1 million yen have been o | | |
|---|--|------------------------------|--|
| | Year ended March 31, 2019 | Year ended March 31, 2020 | |
| | Millions of yen | Millions of yen | |
| Net income | 13,384 | 13,045 | |
| Other comprehensive income: | | | |
| Net unrealized gain (loss) on other securities | (1,491) | (1,910) | |
| Remeasurements of defined benefit plans | 146 | (19) | |
| Total other comprehensive income | (1,344) | (1,930) | |
| Comprehensive income | 12,039 | 11,114 | |
| Comprehensive income attributable to | | | |
| Comprehensive income attributable to owners of the parent | 12,039 | 11,114 | |
| Comprehensive income attributable to minority interests | - | - | |

(Figures less than 1 million yen have been omitted.)

(Figures less than 1 million yen have been omitted.)

(3) Consolidated Statements of Changes in Shareholder's Equity

Year ended March 31, 2019 (From April 1, 2018, to March 31, 2019)

| | | Sha | ireholders' e | equity | | Accumulated other comprehensive income | | | Subscription rights | |
|--|-----------------|-----------------|-------------------|-------------------|----------------------------------|---|---|--|---------------------|------------------|
| | Common stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity | Net unrealized gain on other securities | Remeasurements of defined benefit plans plans | Total accumulated other comprehensive income | to shares | Total net assets |
| Balance at beginning of the period | 14,840 | 23,750 | 329,499 | (38,782) | 329,306 | 6,952 | (73) | 6,878 | 1,057 | 337,242 |
| Change during the fiscal year | | | | | | | | | | |
| Dividends of surplus | | | (12,176) | | (12,176) | | | | | (12,176) |
| Profit attributable to owners of parent | | | 13,384 | | 13,384 | | | | | 13,384 |
| Acquisition of treasury stocks | | | | (2) | (2) | | | | | (2) |
| Sales of treasury stocks | | | | | - | | | | | - |
| Retirement of treasury stock | | | | | - | | | | | - |
| Net changes of items other than shareholder's equity | | | | | | (1,491) | 146 | (1,344) | 274 | (1,070) |
| Total changes during the fiscal year | - | - | 1,208 | (2) | 1,205 | (1,491) | 146 | (1,344) | 274 | 134 |
| Balance at end of the period | 14,840 | 23,750 | 330,707 | (38,785) | 330,512 | 5,460 | 73 | 5,533 | 1,331 | 337,377 |

Year ended March 31, 2020 (From April 1, 2019, to March 31, 2020)

Shareholders' equity Accumulated other comprehensive income Subscription rights Total net assets Total Remeasurements of Total accumulated Net unrealized to shares Common Capital Retained Treasury shareholders' gain on other defined benefit plans other comprehensive stock surplus earnings stock securities equity plans income 14,840 23,750 330,512 73 5,533 1,331 337,377 330,707 (38,785) 5,460 Balance at beginning of the period Change during the fiscal year Dividends of surplus (10,675) (10,675) (10,675) Profit attributable to 13,045 13,045 13,045 owners of parent Acquisition of treasury stocks (68,544) (68,544) (68,544) (1) 7 5 5 Sales of treasury stocks (75,500) 75,500 Retirement of treasury stock -Net changes of items other (1,910) (19) (1,930) 243 (1,687) than shareholder's equity (73,131) 6,962 (66,168) (19) 243 Total changes during the fiscal year . (1,910) (1,930) (67,855) -14,840 23,750 Balance at end of the period 257.575 (31,822) 264.343 3.549 53 3.603 1.574 269.521

(4) Consolidated Statements of Cash Flows

| | (Figures less than 1 million ye | en have been omitted |
|--|---------------------------------------|-----------------------------|
| | Year ended March 31, 2019 | Year ended Marc 31, 2020 |
| | Millions of yen | Millions of yen |
| Cash flows from operating activities: | | |
| Income before income taxes | 18,340 | 14,449 |
| Depreciation and amortization | 3,057 | 3,476 |
| Amortization of goodwill | 87 | 45 |
| Share-based compensation expenses | 264 | 240 |
| Increase (decrease) in allowance for doubtful accounts | (0) | (4) |
| Increase (decrease) in allowance for bonuses | (12) | (16) |
| Increase (decrease) in provision for shareholder benefit program | - | 101 |
| Increase (decrease) in net defined benefit liabilities | 226 | 153 |
| Interest and dividend income | (736) | (746) |
| Loss (gain) on sales of property, plant and equipment and intangible assets | (1) | 4 |
| Disposal of fixed assets | 18 | 181 |
| Impairment loss | 310 | 81 |
| (Gain) loss on sales of investment securities | - | 212 |
| (Gain) loss on valuation of investment securities | 3,631 | 1,496 |
| Loss (gain) on sales of shares of subsidiaries and associates | - | (3,341) |
| Loss on valuation of shares of subsidiaries and associates | - | 392 |
| Loss on valuation of golf club membership | 1 | - |
| (Increase) decrease in notes and accounts receivable-trade | (4,138) | 13,864 |
| (Increase) decrease in inventories | (714) | (2,914) |
| Increase (decrease) in notes and accounts payable-trade | 798 | 225 |
| (Increase) decrease in accounts receivable for provision of parts and materials for value | (1,507) | (556) |
| Increase (decrease) in accounts payable | 342 | (2,901) |
| Increase (decrease) in accrued consumption tax | (75) | (864) |
| Other | (1,096) | 271 |
| Subtotal | 18,795 | 23,848 |
| Interest and dividend income received | 692 | 545 |
| Income taxes paid | (2,660) | (5,423) |
| Net cash (used in) provided by operating activities | 16,828 | 18,971 |
| Cash flows from investing activities: | | |
| Payments into time deposits | (11,101) | (5,552) |
| Proceeds from withdrawal of time deposits | 11,100 | 5,551 |
| Payment for purchase of marketable securities | (78,000) | (115,000) |
| Proceeds from redemption of marketable securities | 76,000 | 80,000 |
| Payment for purchase of property, plant and equipment and intangible fixed assets | (2,387) | (2,938) |
| Proceeds from sale of investment securities | · · · · · · · · · · · · · · · · · · · | 962 |
| Proceeds from sales of shares of subsidiaries and associates | - | 15,284 |
| Proceeds from collection of long-term loans | 23 | 23 |
| Other | (2) | (80) |
| Net cash (used in) provided by investing activities | (4,367) | (21,748) |
| Cash flows from financing activities: | | |
| Repayment of finance lease obligations | (4) | (3) |
| Payment for purchase of treasury stock, net | (2) | (68,544) |
| Cash dividends paid | (12,176) | (10,675) |
| Other | (·=,···) | (10,010) |
| Net cash (used in) provided financing activities | (12,183) | (79,223) |
| | 277 | (82,001) |
| Net increase (decrease) in cash and cash equivalents | 211 | |
| Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of the period | 274,017 | 274,295 |

(5) Segment Information

(Segment information by business category)

Year ended March 31, 2019 (From April 1, 2018, to March 31, 2019)

(Figures less than 1 million yen have been omitted.)

| | Year ended March 31, 2019 (Millions of yen) | | | | | | | |
|---------------------|---|-----------------------------------|--|----------|-------|---------|-------------|--------------|
| | | Reportable | e segments | | | | | |
| | Pachinko machines business | Pachislot machines business | Ball bearing supply systems business | Subtotal | Other | Total | Adjustments | Consolidated |
| Sales | | | | | | | | |
| Customers | 75,792 | 5,979 | 6,214 | 87,987 | 571 | 88,558 | - | 88,558 |
| Intersegment | - | - | - | - | - | - | - | - |
| Total | 75,792 | 5,979 | 6,214 | 87,987 | 571 | 88,558 | - | 88,558 |
| Segment income | 26,861 | (942) | 400 | 26,320 | (318) | 26,001 | (4,715) | 21,286 |
| Segment assets | 117,114 | 17,456 | 9,612 | 144,183 | 9,865 | 154,049 | 245,536 | 399,585 |
| Other items | | | | | | | | |
| Depreciation | 2,174 | 452 | 13 | 2,640 | 244 | 2,884 | 172 | 3,057 |
| Amortization of go | odwill - | - | - | - | 87 | 87 | - | 87 |
| Increase in tangibl | Increase in tangible fixed assets and intangible fixed assets | | | | | | | |
| | 1,934 | 394 | 0 | 2,329 | 85 | 2,414 | 70 | 2,485 |

Year ended March 31, 2020 (From April 1, 2019, to March 31, 2020)

(Figures less than 1 million yen have been omitted.) Year ended March 31, 2020 (Millions of yen) Reportable segments Pachinko Pachislot Ball bearing Other Total Adjustments Consolidated machines machines supply systems Subtotal business business business Sales 60,514 11,441 5,900 77,857 559 78,416 78,416 Customers . Intersegment -_ -_ _ -_ _ 60,514 11,441 5,900 77,857 559 78,416 78,416 Total -Segment income 14,804 2,449 326 17,581 (136) 17,444 (4,892) 12,551 Segment assets 171,993 20,681 8,654 201,329 1,839 203,169 122,063 325,232 Other items 2,570 638 3,220 136 3,356 119 3,476 Depreciation 11 Amortization of goodwill 45 45 45 -Increase in tangible fixed assets and intangible fixed assets 2,165 283 2,450 2,831 1 3 2,453 377

6. Others

(1) Changes of Directors

SANKYO Co., Ltd. today announced that a change of directors was decided at a meeting of the board of directors of the Company held on May 12, 2020.

1. A newly appointed Director (As of June 26, 2020)

| Name | Position | Present Occupation | | | | | |
|----------------------|---|---------------------------------------|--|--|--|--|--|
| Akihiko Ishihara | Director & Senior Executive Vice President Senior Executive Vice Presiden | | | | | | |
| 2. (Reference) Direc | tors and Officers after June 26, 2020 | · · · · · · · · · · · · · · · · · · · | | | | | |
| Name | Position | | | | | | |
| Hideyuki Busujima | Representative Director, Chairman of the Board & CEO | | | | | | |
| Kimihisa Tsutsui | Representative Director, President & COO | | | | | | |
| Ichiro Tomiyama | Director & Senior Executive Vice President Head of Sales & Marketing Div. & Head of Product Manag | ement Div | | | | | |
| Akihiko Ishihara | Director & Senior Executive Vice President Head of Corporate Planning Div. & Supervising Manufactu | | | | | | |
| Taro Kitani | Director | | | | | | |
| Hiroyuki Yamasaki | Director | | | | | | |
| Takafumi Okubo | Standing Statutory Auditor | | | | | | |
| Toshiaki Ishiyama | Statutory Auditor | | | | | | |
| Yoshiro Sanada | Outside Statutory Auditor | | | | | | |
| Fumiyoshi Noda | Outside Statutory Auditor | | | | | | |
| Toshio Ogura | Senior Executive Operating Officer Head of Intellectual Property Div.& Deputy Head of Produc | ct Management Div. | | | | | |
| Katsumasa Takai | Executive Operating Officer Head of Manufacturing Div. & Senior General Manager of | ž | | | | | |
| Yoko Oshima | Executive Operating Officer Head of Administration Div. | | | | | | |
| Yuji Togo | Operating Officer Deputy Head of Sales & Marketing Div. | | | | | | |
| Hiroshi Kodaira | Operating Officer General Manager of General Affairs Department ;Administ | ration Division | | | | | |
| Takashi Fukuda | Operating Officer Product Management Div. | | | | | | |
| Junichi Tsutsumi | Operating Officer General Manager of Product Management Dept. | | | | | | |
| Fumitaka Sekine | Operating Officer Purchasing and Quality Specialist ;Manufacturing Division | | | | | | |
| Hisashi Kamoda | Operating Officer General Manager of Pachislot Development Dept. | | | | | | |
| Katsuki Amako | Operating Officer Deputy Head of Sales & Marketing Div. & General Manage | er of Sales Strategy Dept. | | | | | |
| Hiroshi Takahashi | Operating Officer Deputy head of Administration Div. & General Manager of Accounting & Finance Dept. | | | | | | |