

Consolidated Financial Statements Results for the fiscal year ended March 31, 2019

April 1, 2018, to March 31, 2019



May 9, 2019

SANKYO CO., LTD.

https://www.sankyo-fever.co.jp Shares listed: Tokyo (1st Section)

Code number: 6417

Representative: Kimihisa Tsutsui, President & COO
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Planned Date for Annual Meeting of Shareholders:

Planned Date for Start of Dividend Payment:

June 27, 2019

June 28, 2019

Planned Date for Submittal of the Financial Statements Report:

June 28, 2019

Supplementary materials for the financial statements: Yes Presentation to explain for the financial statements: Yes

(Figures less than 1 million yen have been omitted.)

1. Results for the fiscal year (From April 1, 2018, to March 31, 2019)

(1) Consolidated operating results

(Percentage figures denote year-over-year changes.)

| | Net sales | | Operating income | | Recurring income | | Profit attribut owners of p | |
|-----------------------------|---------------|--------------|------------------|-----------|------------------|----------------|-----------------------------|----------|
| | Millions of y | en | Millions of | yen | Millions of | yen | Millions of | /en |
| Year ended March 31, 2019 | 88,558 | 2.7% | 21,286 | 109.1% | 22,300 | 97.0% | 13,384 | 141.1% |
| Year ended March 31, 2018 | 86,220 | 5.9% | 10,181 | 101.2% | 11,319 | 195.3% | 5,550 | 212.2% |
| (note) Comprehensive income | Year ended Ma | rch 31, 2019 | ¥12,039 millio | n [63.7%] | Year ended M | 1arch 31, 2018 | ¥7,352 millior | [126.5%] |

| | Net income per share | Fully diluted net income per share | Return on equity (net income) | Return on assets (recurring income) | Return on sales (operating income) |
|---------------------------|----------------------|------------------------------------|-------------------------------|-------------------------------------|------------------------------------|
| | Yen | Yen | % | % | % |
| Year ended March 31, 2019 | 164.88 | 156.49 | 4.0 | 5.6 | 24.0 |
| Year ended March 31, 2018 | 68.37 | 64.86 | 1.6 | 2.9 | 11.8 |

(reference) Equity in earnings of affiliates Year ended March 31, 2019

- million

Year ended March 31, 2018

- million

(2) Consolidated financial position

| | Total assets | Net assets | Capital adequacy ratio | Net assets per share |
|----------------------------------|----------------------|------------------|------------------------|-------------------------|
| | Millions of yen | Millions of yen | % | Yen |
| As of March 31, 2019 | 399,585 | 337,377 | 84.1 | 4,139.74 |
| As of March 31, 2018 | 396,291 | 337,242 | 84.8 | 4,141.43 |
| (reference) Shareholders' Equity | As of March 31, 2019 | ¥336,045 million | As of March 31, 2018 | ¥336,185 million |

(3) Consolidated cash flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at the end of the year |
|---------------------------|--------------------------------------|---|--------------------------------------|--|
| | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| Year ended March 31, 2019 | 16,828 | (4,367) | (12,183) | 274,295 |
| Year ended March 31, 2018 | 15,962 | 18,420 | (12,184) | 274,017 |

2. Dividends

| | | Cash dividend per share | | | | | povout | Dividend rate |
|----------------------------------|-------------|-------------------------|-------------|----------|-----------|-----------------|--------|---------------|
| (Base date) | 1st quarter | 2nd quarter | 3rd quarter | Year-end | Full Year | dividends | payout | of net assets |
| (base date) | Yen | Yen | Yen | Yen | Yen | Millions of yen | % | % |
| Year ended March 31, 2018 | - | 75.00 | - | 75.00 | 150.00 | 12,176 | 219.4 | 3.6 |
| Year ended March 31, 2019 | - | 75.00 | - | 75.00 | 150.00 | 12,176 | 91.0 | 3.6 |
| Year ended March 31, 2020 (forec | ast) - | 75.00 | - | 75.00 | 150.00 | | 110.7 | |

3. Forecast for FY2020 (From April 1, 2019, to March 31, 2020)

(Percentage figures denote year-over-year changes.)

| | | | (1. 0. | oonlage ngaree achiete yee | ii ovoi your onungoo. |
|-------------------------------|-----------------|------------------|------------------|--|-------------------------|
| | Net sales | Operating income | Recurring income | Profit attributable to owners of parent | Net income per share |
| | Millions of yen | Millions of yen | Millions of yen | Millions of yen | Yen |
| Year ending March 31, 2020 | 99,000 11.8 | 6 16,000 (24.8%) | 17,000 (23.8%) | 11,000 (17.8%) | 135.51 |

SANKYO Group manages its business plan on a full-year basis and thus only discloses full-year figures. For details, please refer to Qualitative Information and Financial Statements "1. Overview of business results etc. (4) Future outlook" of the attached documents on Page 5.

* Notes

(1) Changes for important subsidiaries during the fiscal year ended March 31, 2019: Not applicable

(2) Changes in accounting procedures

a. Related to accounting standard revisions etc.:

b. Other changes:

c. Changes in accounting estimates:

d. Retrospective restatements:

Not applicable Not applicable

Not applicable

Not applicable

(3) Outstanding shares (common shares)

a. Number of shares outstanding (including treasury stock)

89,597,500 shares As of March 31, 2019: 89,597,500 shares As of March 31, 2018:

b. Number of treasury stock

8,421,994 shares As of March 31, 2019: 8,421,329 shares As of March 31, 2018: c. Average number of shares issued and outstanding 81,175,841 shares As of March 31, 2019: 81,176,540 shares As of March 31, 2018:

(Reference) Non-consolidated results

1. Non-consolidated results for the fiscal year (From April 1, 2018, to March 31, 2019)

(1) Non-consolidated operating results

(Percentage figures denote year-over-year changes.)

| | Net sale | es | Operating i | ncome | Recurring i | ncome | Net inco | ome |
|---------------------------|-------------|-------|-------------|--------|-------------|--------|-------------|--------|
| | Millions of | yen | Millions of | fyen | Millions of | yen | Millions of | yen |
| Year ended March 31, 2019 | 80,724 | 9.6% | 20,479 | 334.0% | 23,036 | 207.4% | 14,660 | 142.2% |
| Year ended March 31, 2018 | 73,671 | 11.0% | 4,719 | - | 7,493 | 116.6% | 6,053 | 83.0% |

| | Net income per share | Fully diluted net income per share |
|---------------------------|-------------------------|------------------------------------|
| | Yen | Yen |
| Year ended March 31, 2019 | 180.60 | 171.42 |
| Year ended March 31, 2018 | 74.58 | 70.76 |

(2) Non-consolidated financial position

| | Total assets | Net assets | Capital adequad | Net assets per share |
|----------------------------------|----------------------|------------------|----------------------|----------------------|
| | Millions of yen | Millions of yen | % | Yen |
| As of March 31, 2019 | 386,664 | 325,782 | 83.9 | 3,996.91 |
| As of March 31, 2018 | 383,632 | 324,519 | 84.3 | 3,984.69 |
| (reference) Shareholders' Equity | As of March 31, 2019 | ¥324,451 million | As of March 31, 2018 | ¥323,461 million |

^{*} This document is not subject to audit procedures

The statements concerning future performance that are presented in this document are based on judgments using information available to the Company and which are deemed reasonable as of the release date of this material, and they are not intended to assure the achievement of such forecasts presented herein. Actual results may differ due to various factors. For information regarding performance forecasts, please refer to "1. Overview of business results etc. (4) Future outlook" in the accompanying material.

^{*} Disclaimer regarding Forward-looking Statements

1. Overview of business results etc.

(1) Overview of business results, etc. for the fiscal year under review

During the fiscal year ended March 31, 2019, the Japanese economy remained on a moderate recovery track as corporate earnings remained robust and the labor market and personal incomes continued to improve. Meanwhile, uncertainty about prospects persisted, in light of such factors as the impact of trade friction among certain countries and slowdown in the Chinese economy.

Regarding the environment in which the pachinko and pachislot industry operates, following the enforcement of the Regulations Partially Amending the Ordinance for Enforcement of the Act to Control Businesses That May Affect Public Morals and the Regulations Concerning the Certification and Official Inspection of Game Machines ("Amended Pachinko and Pachislot Machines Regulations") on February 1, 2018, both pachinko and pachislot machines compliant with the former regulations that are available for sale for the time being and the machines compliant with the new regulations that have satisfied format inspection are being sold. With regard to pachinko machines, pachinko machines with payout settings, a type of pachinko machines permitted after the amendment of the new regulations, debuted and attracted attention. However, pachinko parlor operators have yet to actively purchase such new machines because the final deadline for transitioning to pachinko machines compliant with the new regulations is January 31, 2021, and recognition and diffusion of pachinko machines compliant with the new regulations have been lackluster. As for pachislot machines, only a few #6 model titles compliant with the amended regulations have been introduced and the market has been sluggish.

In these circumstances, the Group introduced machines compliant with the new regulations step by step in addition to those compliant with the former regulations, giving a grand total of 12 pachinko titles (excluding reuse models). In August 2018, the Group launched *Fever Valvrave the Liberator W*, the industry's first pachinko machine with payout settings. Moreover, regarding products offering a high probability change continuation rate, which have become available for installation since February 2019 in accordance with the revision of the internal regulations of the Nihon Yugiki Kogyo Kumiai (hereinafter "Nikkoso"), an association of pachinko machine manufacturers, the Group took the lead over competitors by launching *Evangelion Super berserk*, the Group's iconic title. Bringing its strengths into full play, the Group was able to swiftly respond to change in the environment, such as the amendment of the regulations governing pachinko and pachislot machines. Meanwhile, the Group introduced five pachislot titles including one #6 model title.

Regarding profitability, cost reduction by sharing of parts, which is a theme on which the Group has been working for some time, enhancement of efficiency of product development, and curtailment of R&D expenditure by thorough cost control for each model contributed to improvement of profitability, resulting in a substantial increase in profit.

As a result, net sales were ¥88.5 billion, an increase of 2.7% year on year. Operating income was ¥21.2 billion, an increase of 109.1%, and recurring income was ¥22.3 billion, an increase of 97.0%. Profit attributable to owners of parent increased by 141.1% to ¥13.3 billion, despite recording of extraordinary losses including loss on evaluation of investment securities.

Results of segments are presented below:

Pachinko Machines Business

Regarding the pachinko machines business, sales of machines compliant with the former regulations were robust, such as *Fever BIOHAZARD REVELATIONS* (introduced in November 2018) and *Fever Macross Frontier 3* (introduced in March 2019), as well as additional sales of *Fever Symphogear*, a SANKYO-brand pachinko title introduced in August 2017, which became a long-running hit product. Regarding pachinko machines compliant with the new regulations, the Group introduced distinctive products such as those equipped with payout settings and those compliant with the Nikkoso's new internal regulations, including *Evangelion Super awakening* and *Evangelion Super berserk* (introduced in March 2019), both under the Bisty brand, and reuse models. Although the market trend toward smaller lots continued, the Group achieved a sales volume exceeding that for the previous fiscal year by offering a rich variety of products.

As a result, segment sales amounted to ¥75.7 billion, a increase of 12.7% compared with the same period of the previous year, and operating income was ¥26.8 billion, a increase of 84.8%. Sales of pachinko machines amounted to 196,000 units.

Pachislot Machines Business

Regarding the pachislot machines business, the Group launched *Evangelion AT 777* (introduced in February 2019) under the Bisty brand, the Group's first #6 model, which became a hit product with sales exceeding 10,000 units despite parlor operators' weak appetite for replacement with #6 models. However, the Group struggled as sales of other products were lackluster against the backdrop of a challenging market environment.

As a result, segment sales amounted to ¥5.9 billion, a decrease of 46.5% compared with the same period of the previous year, and operating loss was ¥0.9 billion, compared with operating income of ¥0.1 billion in the same period of the previous fiscal year, Sales of pachislot machines amounted to 17,000 units.

Ball Bearing Supply Systems Business

Sales of the ball bearing supply systems business were ¥6.2 billion, a decrease of 14.2% year on year, and operating income was ¥0.4 billion, an decrease of 11.7%.

Other Businesses

Sales of other businesses were ¥500 million, a increase of 7.7% year on year. An operating loss of ¥300 million was recorded compared with operating loss of ¥400 million for the previous year.

(2) Overview of financial position for the fiscal year under review

Total assets at the end of the fiscal year ended March 31, 2019 amounted to ¥399.5 billion, having increased ¥3.2 billion compared with the figure at the previous fiscal year-end. This increase was mainly attributable to a ¥4.1 billion increase in notes and accounts receivable-trade, a ¥3.0 billion increase in marketable securities, and a ¥1.5 billion increase in accounts receivable for provision of parts and materials for value, despite a ¥5.7 billion decrease in investment securities.

Total liabilities amounted to ¥62.2 billion, having increased ¥3.1 billion compared with the figure at the previous fiscal year-end. This increase was mainly attributable to a ¥2.0 billion increase in accrued income taxes and a ¥1.9 billion increase in notes and accounts payable-trade, despite a ¥1.2 billion decrease in electronically recorded obligations-operating.

Net assets increased ¥0.1 billion compared with the figure at the previous fiscal year-end. This increase was mainly attributable to recording of profit attributable to owners of parent amounting to ¥13.3 billion and a ¥0.2 billion increase in subscription rights to shares, despite recording of cash dividends paid amounting to ¥12.1 billion and a ¥1.4 billion decrease in net unrealized gain on other securities. As a result, net assets amounted to ¥337.3 billion and the shareholders' equity ratio decreased 0.7 percentage points to 84.1%.

(3) Overview of cash flows for the fiscal year under review

Cash and cash equivalents (hereinafter "cash") at the fiscal year-end were ¥274.2 billion, having increased ¥0.2 billion from the previous fiscal year-end.

Net cash provided by operating activities increased ¥0.8 billion from the previous fiscal year to ¥16.8 billion. Principal cash inflow items were income before income taxes amounting to ¥18.3 billion, a ¥3.6 billion loss on valuation of investment securities, and depreciation and amortization amounting to ¥3.0 billion. Principal cash outflow items were a ¥4.1 billion increase in notes and accounts receivable-trade, income taxes paid amounting to ¥2.6 billion, and a ¥1.5 billion increase in accounts receivable for provision of parts and materials for value.

Net cash used in investing activities amounted to ¥4.3 billion, a decrease of ¥22.7 billion from net cash provided by investing activities at the previous fiscal year-end. Principal cash inflow items were proceeds from redemption of marketable securities amounting to ¥76.0 billion and proceeds from withdrawal of time deposits amounting to ¥11.1 billion. Principal cash outflow items were payment for purchase of marketable securities amounting to ¥78.0 billion, payment into time deposits amounting to ¥11.1 billion, and payment for tangible fixed assets and intangible fixed assets amounting to ¥2.3 billion.

Net cash used in financing activities amounted to ¥12.1 billion, virtually unchanged from the previous fiscal year. The principal cash outflow item was cash dividends paid amounting to ¥12.1 billion.

For fiscal 2020, the Company forecasts an increase in net cash provided by operating activities of ¥21.0 billion, a decrease in net cash used in investing activities of ¥4.0 billion attributable to capital investment, and a decrease in net cash used in financing activities of ¥12.0 billion attributable to payment of cash dividends.

As a result, the Company forecasts an increase of ¥5.0 billion in the cash balance at the end of fiscal 2020 compared to the end of fiscal 2019.

(reference) Change in cash flow indicators

| | March 31, 2016 | March 31, 2017 | March 31, 2018 | March 31, 2019 |
|--|----------------|----------------|----------------|----------------|
| Shareholders' equity ratio (%) | 84.1 | 86.9 | 84.8 | 84.1 |
| Shareholders' equity ratio at market value (%) | 82.0 | 77.2 | 76.8 | 85.7 |
| Ratio of interest-bearing debt to cash flows (%) | 0.1 | 0.2 | 0.1 | 0.1 |

Notes: Shareholders' equity ratio: Shareholders' equity / Total assets

Shareholders' equity ratio at market value: Market capitalization / Total assets Ratio of interest-bearing debt to cash flows: Interest-bearing debt / Cash flows

Interest coverage ratio: Cash flows / Interest expenses

Notes:

- 1. All indices are calculated using consolidated financial figures.
- 2. Market capitalization is calculated using the number of shares issued and outstanding excluding treasury stock.
- 3. Cash flows are operating cash flows.
- 4. Interest-bearing debt comprises all interest-bearing liabilities recorded in the consolidated balance sheets.
- 5. Figures are rounded up or down to the nearest single decimal place.

(4) Future outlook

Regarding the market environment for the next fiscal year ending March 31, 2020, replacement demand is expected to gradually become evident as less than two years remain before the final deadline for transitioning to pachinko and pachislot machines compliant with the new regulations are expected to become the mainstream of new models introduced by manufacturers and they are expected to introduce products differentiated in terms of gaming performance and other attributes, leading to intensifying sales competition. Positioning the next fiscal year as the time for upfront investment to ensure that pachinko and pachislot machines compliant with the new regulations diffuse and become entrenched in the market, the Group will introduce pachinko and pachislot machines with diverse gaming performance. While emphasizing cost control, the Group will also invest appropriately to boost sales and increase its market share.

The Group's plan calls for sales volumes for the fiscal year ending March 31, 2020, of 200,000 pachinko machines and 58,000 pachislot machines.

The consolidated business results forecast for the fiscal year ending March 31, 2020, are as follows:

| | Forecast | Year-on-year change | FY 2019 results |
|---|---------------|---------------------|-----------------|
| Net sales | ¥99.0 billion | 11.8% increase | ¥88.5 billion |
| Operating income | ¥16.0 billion | 24.8% decrease | ¥21.2 billion |
| Recurring income | ¥17.0 billion | 23.8% decrease | ¥22.3 billion |
| profit attributable to owners of parent | ¥11.0 billion | 17.8% decrease | ¥13.3 billion |

^{*}Caution regarding Forward-looking Statements

The forecasts and other forward-looking statements contained in this report are based on information currently available to the Company and on certain assumptions deemed rational. The company does not guarantee their realization. Actual results, performance or achievements may differ materially from those expressed in forward-looking statements owing to various factors.

(5) Basic policy on profit sharing and cash dividends for fiscal 2017 and fiscal 2018

The Company regards the return of profits to shareholders as one of the most important management priorities. The Company's dividend policy is to maintain a payout ratio of 25% of consolidated Profit attributable to owners of parent and the aim is to continuously increase dividends.

In line with the above basic policy and from the viewpoint of stable dividend payment, the Company plans to pay a dividend of ¥150 per share (including a ¥75 interim dividend) for both fiscal 2018 and for fiscal 2019. This will result in a consolidated payout ratio of 91.0% for fiscal 2018 and 110.7% for fiscal 2019.

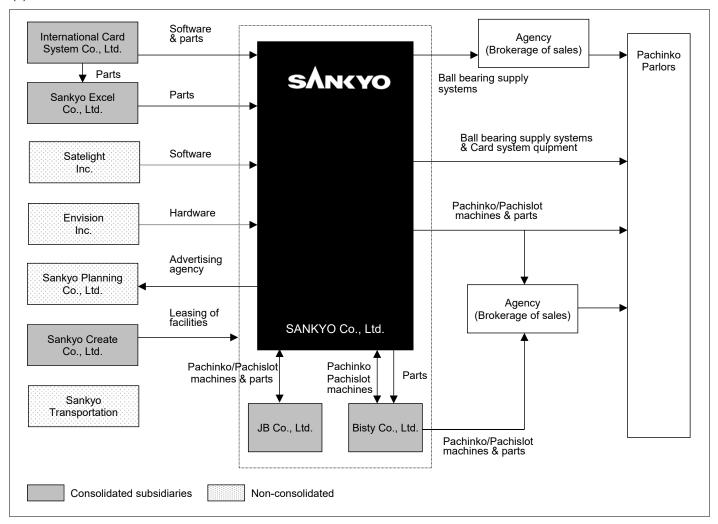
The Company will effectively utilize retained earnings for product development, capital investment, and sales & marketing to improve business performance. Repurchasing of own shares will be decided from the viewpoint of enhancing capital efficiency.

2. Overview of the Consolidated Group

(1) SANKYO Group consists of SANKYO Co., Ltd. (the Company) and its 9 subsidiaries (as of March 31, 2019) and two affiliates. Details of the Group's business and the positioning of major affiliated companies concerning the business are shown below. The classification of businesses is the same as that in the segment information.

| Business segment (Details of the Business) | Company name |
|---|--|
| Pachinko machines business | SANKYO Co., Ltd. |
| Manufacturing and sales of pachinko machines and pachinko machine gauge boards, sales of related parts, and pachinko machine-related royalty income | Sankyo Excel Co., Ltd. Bisty Co., Ltd. International Card System Co., Ltd. JB Co., Ltd. |
| Pachislot machines business | Sankyo Create Co., Ltd. |
| Manufacturing and sales of pachislot machines, sales of related parts, and pachislot machine-related royalty income | Sankyo Transportation Co., Ltd. Sankyo Planning Co., Ltd. Satelight Inc. Envision Inc. |
| Ball bearing supply systems business | SANKYO Co., Ltd. |
| Sales of ball bearing supply systems, card systems, and related equipment for parlors, and ball bearing supply system-related royalty income | Sankyo Excel Co., Ltd. International Card System Co., Ltd. Sankyo Create Co., Ltd. |
| Other business | Sankyo Excel Co., Ltd. |
| Mobile content services, Real estate rental revenues, Operation of a golf course ,sales of general molded parts, | Sankyo Create Co., Ltd. International Card System Co., Ltd. Sankyo Transportation Co., Ltd. Satelight Inc. Envision Inc. |

(2) The business structure is shown below.



3. Management Policies

(1) Fundamental management policy

The basic philosophy of SANKYO Co., Ltd. (the Company) and its consolidated subsidiaries and affiliates (SANKYO Group) is to fulfill its mission, namely, to contribute to the sound development of pachinko and pachislot, which are popular leisure activities in Japan, and to the quality of life in society as a leading company in the pachinko and pachislot industry.

SANKYO Group's stakeholders include shareholders, pachinko parlors, which are the Group's customers, pachinko players, suppliers, local communities, and employees. One of the most important management tasks is to maintain good relations with each of these stakeholders, and accordingly, the Group has set the following fundamental management policies:

- a. Maximize stakeholder value and achieve the optimum distribution of that value
- b. Ensure compliance with laws and regulations, social norms, and corporate ethics
- c. Enhance efficiency and transparency of management
- d. Inspire employees and develop their capabilities
- e. Enhance society's trust in the pachinko and pachislot industry

(2) Performance indicators

SANKYO Group aims to achieve sustainable growth by establishing a solid position in the industry through increasing its share of the pachinko and pachislot markets. The Company believes that the results of this effort are reflected in the ratio of operating income to net sales and formulates and implements various measures to increase competitive advantage in product planning, development, production, and marketing with the objective of increasing this ratio. The Group will continuously engage in cost reduction measures, including improvement of the efficiency of advertising and sales promotion, the sharing of parts and materials, and the streamlining of logistics.

The table below depicts change in the ratio of operating income to net sales for the most recent three-year period.

| | FY2017 | FY2018 | FY2019 |
|--|--------|--------|--------|
| Ratio of operating income to net sales (%) | 6.2 | 11.8 | 24.0 |

(3) Medium-to-long-term management strategy

In order to maintain growth and increase profitability, SANKYO Group will concentrate its resources on the game machines business, endeavoring to offer highly competitive innovative products that vitalize the pachinko and pachislot industry while aiming to secure a competitive advantage as a manufacturer that continues to lead the market.

(4) Management issues

The SANKYO Group will address the following two principal management issues:

a. Swift response to change in the regulatory environment etc.

Following the enforcement of the Amended Pachinko and Pachislot Machines Regulations, less than two years remain before the final deadline for completing the transition of the currently installed pachinko and pachislot machines in the market to those compliant with the new regulations. Through the transition to pachinko and pachislot machines whose payout performance is around two-thirds of that of machines compliant with the former regulations in accordance with the Amended Pachinko and Pachislot Machines Regulations, the pachinko and pachislot industry is endeavoring to discourage players from becoming overly immersed in playing pachinko and pachislot. In addition, pachinko and pachislot machine manufacturers and pachinko parlor operators are taking the initiatives in implementing various countermeasures for compulsive gambling. Meanwhile, since the Amended Pachinko and Pachislot Machines Regulations clarify the restrictions concerning payout performance, pachinko and pachislot machine manufacturers have relaxed certain voluntary regulations that had been implemented to limit payouts but have become unnecessary, and it has become possible to develop pachinko and pachislot machines with diverse gaming performance. In parallel with implementation of countermeasures for compulsive gambling, the space for deploying ingenuity is expanding, allowing development of a rich variety of products enabling new and dormant players to simply enjoy playing. In the fiscal year ended March 31, 2019, the Group was ahead of competitors in introducing pachinko machines with payout settings and products offering a high probability change continuation rate that became permissible in line with the revised internal regulations of Nikkoso. Going forward, in view of the thrust of change in the regulatory environment, the Group will develop and offer products with diverse gaming performance that can be played at a reasonable cost.

b. Initiatives to strengthen earnings power

The Group's initiatives to strengthen earnings power will continue to include efforts to increase sales of pachinko and pachislot machines, increase the Group's market share, and reduce costs.

Despite the challenging market environment, the Group will work to increase sales of pachinko and pachislot machines and increase the Group's market share by introducing machines that are rich in innovative gaming performance as well as in compliance with the new regulations and the voluntary regulations based on the initiatives described above.

In terms of costs, the Group is striving to reduce costs and curtail development expenditures so as to make profit despite the ongoing trend toward sales in smaller lots in recent years, and has achieved certain positive results. Whereas the format inspection pass rate of new models has been low since the enforcement of the Amended Pachinko and Pachislot Machines Regulations, it is expected to improve from now on. Although R&D expenditure may increase, the Group will continue efforts to shorten the development lead time, modulate allocation of costs, such as manufacturing costs and expenses, and implement thorough profit/loss management for each product in order to improve profitability.

4. Basic Approach to the Selection of Accounting Standards

The Group intends to prepare consolidated financial statements in conformity with the generally accepted accounting principles in Japan (Japanese GAAP) for the time being, taking into consideration comparability of consolidated financial statements over time and comparability among companies.

With regard to adoption of the International Financial Reporting Standards (IFRS), the Group intends to make an appropriate response, taking into consideration situations in Japan and abroad.

5. Consolidated Financial Statements

(1) Consolidated Balance Sheets

| | (Figures less than 1 million yen ha | | |
|--|-------------------------------------|------------------------|--|
| | As of March 31, 2018 | As of March 31, 201 | |
| | Millions of yen | Millions of yen | |
| ssets: | | | |
| Current assets: | | | |
| Cash and deposits | 105,568 | 104,847 | |
| Notes and accounts receivable-trade | 26,489 | 30,627 | |
| Marketable securities | 181,999 | 184,999 | |
| Finished goods and merchandise | 248 | 75 | |
| Work in process | 285 | 118 | |
| Raw materials and supplies | 1,628 | 2,682 | |
| Accounts receivable for provision of parts and materials for value | 4,359 | 5,867 | |
| Other | 2,083 | 2,899 | |
| Allowance for doubtful accounts | (2) | (2 | |
| Total current assets | 322,660 | 332,115 | |
| Fixed assets, at cost: | | | |
| Tangible fixed assets: | | | |
| Buildings and structures | 26,460 | 26,404 | |
| Less accumulated depreciation | (13,870) | (14,488 | |
| Subtotal | 12,589 | 11,915 | |
| Machinery and equipment | 7,479 | 7,517 | |
| Less accumulated depreciation | (6,649) | (6,833 | |
| Subtotal | 830 | 684 | |
| Furniture and fixtures | 19,534 | 16,927 | |
| Less accumulated depreciation | (16,165) | (13,460 | |
| Subtotal | 3,369 | 3,466 | |
| Land | 22,628 | 22,515 | |
| Lease assets | 30 | 34 | |
| Less accumulated depreciation | (22) | (26 | |
| Subtotal | 8 | 7 | |
| Other | 1,850 | 1,850 | |
| Total tangible fixed assets | 41,277 | 40,440 | |
| Intangible fixed assets | - ',- ' | , | |
| Goodwill | 132 | 45 | |
| Other | 231 | 180 | |
| Total Intangible fixed assets | 364 | 225 | |
| Investments and other assets: | 33. | | |
| Investment securities | 25,015 | 19,233 | |
| Long-term advances | 154 | 131 | |
| Deferred tax assets | 6,740 | 7,366 | |
| Other | 480 | 473 | |
| Allowance for doubtful accounts | (21) | (20 | |
| Allowance for investment loss | (379) | (379 | |
| Total investments and other assets | 31,989 | 26,803 | |
| Total fixed assets | 73,631 | 67,470 | |
| Total assets | 396,291 | 399,585 | |

Consolidated Balance Sheets

| Distributed Balance Sheets | (Figures less than 1 million yen have be | | |
|---|--|------------------------|--|
| | As of March 31, 2018 | As of March 31, 201 | |
| | Millions of yen | Millions of yen | |
| _iabilities: | | | |
| Current liabilities: | | | |
| Notes and accounts payable-trade | 9,304 | 11,246 | |
| Electronically recorded obligations - operating | 11,326 | 10,042 | |
| Lease liabilities | 4 | 3 | |
| Accrued income taxes | 2,369 | 4,372 | |
| Allowance for bonuses | 803 | 791 | |
| Asset retirement obligations | 3 | | |
| Other | 6,785 | 7,308 | |
| Total current liabilities | 30,599 | 33,763 | |
| Long-term liabilities: | | | |
| Bonds with subscription rights to shares | 20,046 | 20,026 | |
| Lease liabilities | 4 | 2 | |
| Net defined benefit liabilities | 4,784 | 4,799 | |
| Asset retirement obligations | 59 | 62 | |
| Other | 3,554 | 3,55 | |
| Total long-term liabilities | 28,449 | 28,444 | |
| Total liabilities | 59,048 | 62,208 | |
| Net Assets: | | | |
| Shareholders' equity: | | | |
| Common stock | 14,840 | 14,840 | |
| Capital surplus | 23,750 | 23,750 | |
| Retained earnings | 329,499 | 330,707 | |
| Less: treasury stock, at cost | (38,782) | (38,785 | |
| Total shareholders' equity | 329,306 | 330,512 | |
| Accumulated other comprehensive income: | | | |
| Net unrealized gain on other securities | 6,952 | 5,460 | |
| Remeasurements of defined benefit plans | (73) | 73 | |
| Total accumulated other comprehensive income | 6,878 | 5,533 | |
| Subscription rights to shares | 1,057 | 1,331 | |
| Total net assets | 337,242 | 337,377 | |
| Total liabilities and total net assets | 396,291 | 399,585 | |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

| | (Figures less than 1 million yen have | | | |
|--|---------------------------------------|------------------------------|--|--|
| | Year ended March 31, 2018 | Year ended March 31, 2019 | | |
| | Millions of yen | Millions of yen | | |
| Net sales | 86,220 | 88,558 | | |
| Cost of sales | 42,506 | 38,771 | | |
| Gross profit | 43,714 | 49,786 | | |
| Selling, general and administrative expenses | 33,533 | 28,500 | | |
| Operating income | 10,181 | 21,286 | | |
| Non-operating income: | | | | |
| Interest income | 189 | 186 | | |
| Dividend income | 733 | 550 | | |
| Other | 219 | 284 | | |
| Total non-operating income | 1,143 | 1,020 | | |
| Non-operating expenses: | | | | |
| Other | 5 | 5 | | |
| Total non-operating expenses | 5 | 5 | | |
| Recurring income | 11,319 | 22,300 | | |
| Extraordinary gains: | | | | |
| Gain on sales of fixed assets | - | 1 | | |
| Gain on sales of golf course membership | 2 | - | | |
| Total extraordinary gains | 2 | 1 | | |
| Extraordinary losses: | | | | |
| Loss on sales of fixed assets | 2 | - | | |
| Loss on disposal of fixed assets | 18 | 18 | | |
| Loss on sales of investment securities | 42 | - | | |
| Loss on valuation of investment securities | - | 3,631 | | |
| Loss on valuation of golf club membership | - | 1 | | |
| Impairment loss | 3,202 3,266 | 310 3,961 | | |
| Total extraordinary losses | 3,200 | 3,901 | | |
| Income before income taxes | 8,055 | 18,340 | | |
| Income taxes: | | | | |
| Current income taxes | 2,655 | 4,988 | | |
| Deferred income taxes | (150) | (32) | | |
| Total income taxes | 2,504 | 4,956 | | |
| Net income | 5,550 | 13,384 | | |
| Profit attributable to owners of parent | 5,550 | 13,384 | | |

Consolidated Statements of Comprehensive Income

| · | | | |
|---|-----------------|-----------------|--|
| | Year ended | Year ended | |
| | March 31, 2018 | March 31, 2019 | |
| | Millions of yen | Millions of yen | |
| Net income | 5,550 | 13,384 | |
| Other comprehensive income: | | | |
| Net unrealized gain (loss) on other securities | 1,768 | (1,491) | |
| Remeasurements of defined benefit plans | 105 | 146 | |
| Share of other comprehensive income of associates accounted for using equity method | (71) | | |
| Total other comprehensive income | 1,802 | (1,344) | |
| Comprehensive income | 7,352 | 12,039 | |
| Comprehensive income attributable to | | | |
| Comprehensive income attributable to owners of the parent | 7,352 | 12,039 | |
| Comprehensive income attributable to minority interests | - | | |

(3) Consolidated Statements of Changes in Shareholder's Equity

Year ended March 31, 2018 (From April 1, 2017, to March 31, 2018)

(Figures less than 1 million yen have been omitted.)

| | | | | | | | | (1 194100 100 | s triair i friillion yerri | ave been ennited.) |
|---|-----------------|--------------------|-------------------|-------------------|----------------------------------|---|---|--|----------------------------|--------------------|
| | | Sha | areholders' e | equity | | Accumulate | ed other compreher | nsive income | Subscription rights | Total net assets |
| | Common stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity | Net unrealized gain on other securities | Remeasurements of defined benefit plans plans | Total accumulated other comprehensive income | to shares | |
| Balance at beginning of the period | 14,840 | 23,750 | 335,518 | (39,700) | 334,408 | 5,264 | (188) | 5,076 | 802 | 340,287 |
| Change during the fiscal year | | | | | | | | | | |
| Dividends of surplus | | | (12,176) | | (12,176) | | | | | (12,176) |
| Profit attributable to owners of parent | | | 5,550 | | 5,550 | | | | | 5,550 |
| Acquisition of treasury stocks | | | | (2) | (2) | | | | | (2) |
| Sales of treasury stocks | | | (0) | 0 | 0 | | | | | 0 |
| Change of scope of equity method | | | 607 | | 607 | | | | | 607 |
| Change in treasury shares arising from change in equity in entities accounted for using equity method | | | | 919 | 919 | | | | | 919 |
| Net changes of items other than shareholder's equity | | | | | | 1,687 | 115 | 1,802 | 254 | 2,057 |
| Total changes during the fiscal year | - | - | (6,018) | 917 | (5,101) | 1,687 | 115 | 1,802 | 254 | (3,044) |
| Balance at end of the period | 14,840 | 23,750 | 329,499 | (38,782) | 329,306 | 6,952 | (73) | 6,878 | 1,057 | 337,242 |

Year ended March 31, 2019 (From April 1, 2018, to March 31, 2019)

| | | Sha | ıreholders' e | quity | | Accumulate | d other compreher | sive income | Subscription rights | Total net assets |
|---|--------|-----------------|-------------------|-------------------|----------------------------------|---|---|--|---------------------|------------------|
| | Common | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity | Net unrealized gain on other securities | Remeasurements of defined benefit plans plans | Total accumulated other comprehensive income | to shares | |
| Balance at beginning of the period | 14,840 | 23,750 | 329,499 | (38,782) | 329,306 | 6,952 | (73) | 6,878 | 1,057 | 337,242 |
| Change during the fiscal year | | | | | | | | | | |
| Dividends of surplus | | | (12,176) | | (12,176) | | | | | (12,176) |
| Profit attributable to owners of parent | | | 13,384 | | 13,384 | | | | | 13,384 |
| Acquisition of treasury stocks | | | | (2) | (2) | | | | | (2) |
| Sales of treasury stocks | | | | | - | | | | | - |
| Change of scope of equity method | | | | | - | | | | | - |
| Change in treasury shares arising from change in equity in entities accounted for using equity method | | | | | 1 | | | | | - |
| Net changes of items other than shareholder's equity | | | | | | (1,491) | 146 | (1,344) | 274 | (1,070) |
| Total changes during the fiscal year | - | - | 1,208 | (2) | 1,205 | (1,491) | 146 | (1,344) | 274 | 134 |
| Balance at end of the period | 14,840 | 23,750 | 330,707 | (38,785) | 330,512 | 5,460 | 73 | 5,533 | 1,331 | 337,377 |

(4) Consolidated Statements of Cash Flows

| | Year ended March 31, 2018 | Year ended March 31, 2019 |
|---|---|---|
| | Millions of yen | Millions of yen |
| Cash flows from operating activities: | · | <u> </u> |
| Income before income taxes | 8,055 | 18,340 |
| Depreciation and amortization | 3,081 | 3,057 |
| Amortization of goodwill | 134 | 87 |
| Share-based compensation expenses | 249 | 264 |
| Increase (decrease) in allowance for doubtful accounts | (14) | (0) |
| Increase (decrease) in allowance for bonuses | (30) | (12) |
| Increase (decrease) in net defined benefit liabilities | 265 | 226 |
| Interest and dividend income | (923) | (736) |
| Loss (gain) on sales of property, plant and equipment and intangible assets | 2 | (1) |
| Disposal of fixed assets | 18 | 18 |
| Impairment loss | 3,202 | 310 |
| (Gain) loss on sales of investment securities | 42 | - |
| (Gain) loss on valuation of investment securities | _ | 3,631 |
| (Gain) loss on sales of golf club membership | (2) | _ |
| Loss on valuation of golf club membership | - | 1 |
| (Increase) decrease in notes and accounts receivable-trade | (7,862) | (4,138) |
| (Increase) decrease in inventories | (454) | (714) |
| Increase (decrease) in notes and accounts payable-trade | 7,267 | 798 |
| (Increase) decrease in accounts receivable for provision of parts and materials for value | (2,562) | (1,507) |
| Increase (decrease) in accounts payable | (145) | 342 |
| Increase (decrease) in accrued consumption tax | 1,132 | (75) |
| Other | 4,993 | (1,096) |
| Subtotal | 16,449 | 18,795 |
| Interest and dividend income received | 728 | 692 |
| Income taxes paid | (1,457) | (2,660) |
| Income taxes refund | 242 | (=,000) |
| Net cash (used in) provided by operating activities | 15,962 | 16,828 |
| | | |
| Cash flows from investing activities: | | |
| Payments into time deposits | (11,098) | (11,101) |
| Proceeds from withdrawal of time deposits | 5,548 | 11,100 |
| Dovernment for numbers of marketable acquirities | | (70,000) |
| Payment for purchase of marketable securities | (68,000) | (78,000) |
| Proceeds from redemption of marketable securities | (68,000) 70,000 | 76,000 |
| | , , , | |
| Proceeds from redemption of marketable securities | 70,000 | 76,000 |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets | 70,000 (2,930) | 76,000 |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities | 70,000 (2,930) (9) | 76,000 |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities | 70,000 (2,930) (9) 544 | 76,000 |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities Proceeds from redemption of investment securities | 70,000 (2,930) (9) 544 24,000 | 76,000 |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities Proceeds from redemption of investment securities Payment for increase in loans-receivable | 70,000 (2,930) (9) 544 24,000 (200) 565 (0) | 76,000 (2,387) - - - 23 (2) |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities Proceeds from redemption of investment securities Payment for increase in loans-receivable Proceeds from collection of long-term loans | 70,000 (2,930) (9) 544 24,000 (200) 565 | 76,000 (2,387) - - - 23 |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities Proceeds from redemption of investment securities Payment for increase in loans-receivable Proceeds from collection of long-term loans Other Net cash (used in) provided by investing activities | 70,000 (2,930) (9) 544 24,000 (200) 565 (0) | 76,000 (2,387) - - - 23 (2) |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities Proceeds from redemption of investment securities Payment for increase in loans-receivable Proceeds from collection of long-term loans Other Net cash (used in) provided by investing activities Cash flows from financing activities: | 70,000 (2,930) (9) 544 24,000 (200) 565 (0) | 76,000 (2,387) - - - 23 (2) (4,367) |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities Proceeds from redemption of investment securities Payment for increase in loans-receivable Proceeds from collection of long-term loans Other Net cash (used in) provided by investing activities Cash flows from financing activities: Repayment of finance lease obligations | 70,000 (2,930) (9) 544 24,000 (200) 565 (0) 18,420 | 76,000 (2,387) - - 23 (2) (4,367) |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities Proceeds from redemption of investment securities Payment for increase in loans-receivable Proceeds from collection of long-term loans Other Net cash (used in) provided by investing activities Cash flows from financing activities: Repayment of finance lease obligations Payment for purchase of treasury stock, net | 70,000 (2,930) (9) 544 24,000 (200) 565 (0) 18,420 | 76,000 (2,387) - - - 23 (2) (4,367) |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities Proceeds from redemption of investment securities Payment for increase in loans-receivable Proceeds from collection of long-term loans Other Net cash (used in) provided by investing activities Cash flows from financing activities: Repayment of finance lease obligations Payment for purchase of treasury stock, net Proceeds from sale of treasury stock | 70,000 (2,930) (9) 544 24,000 (200) 565 (0) 18,420 | 76,000 (2,387) - - - 23 (2) (4,367) (4) (2) |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities Proceeds from redemption of investment securities Payment for increase in loans-receivable Proceeds from collection of long-term loans Other Net cash (used in) provided by investing activities Cash flows from financing activities: Repayment of finance lease obligations Payment for purchase of treasury stock, net Proceeds from sale of treasury stock Cash dividends paid | 70,000 (2,930) (9) 544 24,000 (200) 565 (0) 18,420 (5) (2) 0 (12,176) | 76,000 (2,387) - - - 23 (2) (4,367) (4) (2) - (12,176) |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities Proceeds from redemption of investment securities Payment for increase in loans-receivable Proceeds from collection of long-term loans Other Net cash (used in) provided by investing activities Cash flows from financing activities: Repayment of finance lease obligations Payment for purchase of treasury stock, net Proceeds from sale of treasury stock | 70,000 (2,930) (9) 544 24,000 (200) 565 (0) 18,420 | 76,000 (2,387) - - 23 (2) (4,367) (4) (2) |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities Proceeds from redemption of investment securities Payment for increase in loans-receivable Proceeds from collection of long-term loans Other Net cash (used in) provided by investing activities Cash flows from financing activities: Repayment of finance lease obligations Payment for purchase of treasury stock, net Proceeds from sale of treasury stock Cash dividends paid Net cash (used in) provided financing activities | 70,000 (2,930) (9) 544 24,000 (200) 565 (0) 18,420 (5) (2) 0 (12,176) | 76,000 (2,387) - - - 23 (2) (4,367) (4) (2) - (12,176) |
| Proceeds from redemption of marketable securities Payment for purchase of property, plant and equipment and intangible fixed assets Payment for purchase of investment securities Proceeds from sale of investment securities Proceeds from redemption of investment securities Payment for increase in loans-receivable Proceeds from collection of long-term loans Other Net cash (used in) provided by investing activities Cash flows from financing activities: Repayment of finance lease obligations Payment for purchase of treasury stock, net Proceeds from sale of treasury stock Cash dividends paid | 70,000 (2,930) (9) 544 24,000 (200) 565 (0) 18,420 (5) (2) 0 (12,176) (12,184) | 76,000 (2,387) - - - 23 (2) (4,367) (4) (2) - (12,176) (12,183) |

(5) Segment Information (Segment information by business category)

Year ended March 31, 2018 (From April 1, 2017, to March 31, 2018)

(Figures less than 1 million yen have been omitted.)

| | Year ended March 31, 2018 (Millions of yen) | | | | | | | |
|--------------------|---|-----------------------------------|--|----------|--------|---------|-------------|--------------|
| | | Reportable | e segments | | | Total | | |
| | Pachinko machines business | Pachislot machines business | Ball bearing supply systems business | Subtotal | Other | | Adjustments | Consolidated |
| Sales | | | | | | | | |
| Customers | 67,271 | 11,172 | 7,246 | 85,690 | 530 | 86,220 | - | 86,220 |
| Intersegment | - | - | - | - | - | - | - | - |
| Total | 67,271 | 11,172 | 7,246 | 85,690 | 530 | 86,220 | - | 86,220 |
| Segment income | 14,570 | 130 | 453 | 15,154 | (489) | 14,664 | (4,483) | 10,181 |
| Segment assets | 106,515 | 22,605 | 9,090 | 138,211 | 10,014 | 148,226 | 248,065 | 396,291 |
| Other items | | | | | | | | |
| Depreciation | 1,752 | 768 | 20 | 2,541 | 366 | 2,907 | 174 | 3,081 |
| Amortization of go | odwill - | - | - | - | 134 | 134 | - | 134 |
| Increase in tangib | Increase in tangible fixed assets and intangible fixed assets | | ed assets | | | | | |
| | 1,659 | 622 | 0 | 2,283 | 303 | 2,587 | 16 | 2,603 |

Year ended March 31, 2019 (From April 1, 2018, to March 31, 2019)

| | Year ended March 31, 2019 (Millions of yen) | | | | | | | |
|--------------------|---|-----------------------------------|--|----------|-------|---------|-------------|--------------|
| | | Reportable | e segments | | Other | Total | | |
| | Pachinko machines business | Pachislot machines business | Ball bearing supply systems business | Subtotal | | | Adjustments | Consolidated |
| Sales | | | | | | | | |
| Customers | 75,792 | 5,979 | 6,214 | 87,987 | 571 | 88,558 | - | 88,558 |
| Intersegment | - | - | - | - | - | - | - | - |
| Total | 75,792 | 5,979 | 6,214 | 87,987 | 571 | 88,558 | - | 88,558 |
| Segment income | 26,861 | (942) | 400 | 26,320 | (318) | 26,001 | (4,715) | 21,286 |
| Segment assets | 117,114 | 17,456 | 9,612 | 144,183 | 9,865 | 154,049 | 245,536 | 399,585 |
| Other items | | | | | | | | |
| Depreciation | 2,174 | 452 | 13 | 2,640 | 244 | 2,884 | 172 | 3,057 |
| Amortization of go | odwill - | - | - | - | 87 | 87 | - | 87 |
| Increase in tangib | Increase in tangible fixed assets and intangible fixed assets | | ed assets | | | | | |
| | 1,934 | 394 | 0 | 2,329 | 85 | 2,414 | 70 | 2,485 |

6. Others

(1) Changes of Directors

SANKYO Co., Ltd. today announced that a change of directors was decided at a meeting of the board of directors of the Company held on May 9, 2019.

1. A newly appointed Statutory Auditor (As of June 27, 2019)

| Name | Position | Present Occupation |
|----------------|----------------------------|--------------------|
| Takafumi Okubo | Standing Statutory Auditor | Advisor |

2. Retiring Statutory Auditor (As of June 27, 2019)

| Name | Present Occupation |
|----------------|----------------------------|
| Shohachi Ugawa | Standing Statutory Auditor |

3. (Reference) Directors and Officers after June 27, 2019

| Name | Position |
|-------------------|---|
| Hideyuki Busujima | Representative Director, Chairman of the Board & CEO |
| Kimihisa Tsutsui | Representative Director, President & COO |
| Ichiro Tomiyama | Director & Senior Executive Vice President Head of Sales & Marketing Div. & Head of Product Management Div. |
| Taro Kitani | Director |
| Hiroyuki Yamasaki | Director |
| Takafumi Okubo | Standing Statutory Auditor |
| Toshiaki Ishiyama | Statutory Auditor |
| Yoshiro Sanada | Outside Statutory Auditor |
| Fumiyoshi Noda | Outside Statutory Auditor |
| Toshio Ogura | Senior Executive Operating Officer Head of Intellectual Property Div.& Deputy Head of Product Management Div. |
| Katsumasa Takai | Executive Operating Officer Head of Manufacturing Div. & Senior General Manager of Sanwa Plant |
| Yoko Oshima | Executive Operating Officer Head of Administration Div. |
| Yuji Togo | Operating Officer Deputy Head of Sales & Marketing Div.& Regional General Manager for the Chugoku Shikoku Region & General Manager of Hiroshima Branch Director |
| Hiroshi Kodaira | Operating Officer General Manager of General Affairs Department ;Administration Division |
| Takashi Fukuda | Operating Officer Product Management Div. |
| Junichi Tsutsumi | Operating Officer General Manager of Product Management Dept. |
| Fumitaka Sekine | Operating Officer General Manager of Purchasing Dept. |
| Hisashi Kamoda | Operating Officer General Manager of Pachislot Development Dept. |
| Katsuki Amako | Operating Officer Deputy Head of Sales & Marketing Div. & General Manager of Sales Strategy Dept. |
| Hiroshi Takahashi | Operating Officer Deputy Head of Administration Div. & General Manager of Accounting & Finance Dept. |
| Hotaka Makita | Operating Officer (part-time) |