



For Immediate Release

Listed company name: SANKYO CO., LTD.

Representative: Kimihisa Tsutsui
President & COO

(TSE 1<sup>st</sup> Sec. Code 6417)

Contact: Yoko Oshima

**Executive Operating Officer** 

TEL.: +81-3-5778-7777

# Notice concerning Revision of the Forecast of Financial Results and Recording of an Extraordinary Loss (Impairment Loss)

SANKYO Co., Ltd. today announced the revision of the forecast of financial results for fiscal 2018 (from April 1, 2017 to March 31, 2018) in view of the recent trend of the Company's financial performance, recording of an extraordinary loss (impairment loss), and other factors. The previous forecast for fiscal 2018 was announced on January 30, 2018.

## Revision of the forecast of consolidated financial results for the year ending March 31, 2018 (from April 1, 2017 to March 31, 2018)

(Millions of ven)

						(Willions of year)
		Net sales	Operating income	Recurring income	Profit attributable to owners of parent	Net income per share (yen)
Previous forecast	(A)	84,000	4,000	5,000	3,500	43.12
Revised forecast	(B)	86,200	10,100	11,100	5,500	67.75
Difference	(B-A)	2,200	6,100	6,100	2,000	-
% change		2.6	152.5	122.0	57.1	-
FY2017 results		81,455	5,059	3,832	1,777	21.94

#### 2. Reasons for the revision

Regarding the pachinko and pachislot industry, as part of measures against compulsive gambling, regulations that partially revise the Regulations Partially Amending the Ordinance for Enforcement of the Act to Control Businesses That May Affect Public Morals and the Regulations Concerning the Certification and Official Inspection of Game Machines came into force on February 1, 2018. Prior to the enforcement of the revised regulations, pachinko parlor operators, the Group's customers, were inclined to reduce purchases of new machines because of the difficulty of forecasting the gaming performance of pachinko and pachislot machines compliant with the revised regulations. In fiscal 2018, and particularly in the first half, the number of major titles the Group introduced was limited and the Group's sales results were unfavorable. The Group reviewed the sales schedule in the second half of fiscal 2018 and up to the year ending March 31, 2019 and judged that it would be difficult to achieve the forecast of financial results for fiscal 2018 (announced on May 12, 2017). On January 30, 2018, the Group announced the downward revision of the forecast of financial results for fiscal 2018.

On the other hand, machines the Group introduced in the third quarter onward were well received in the market and sales volume increased gradually. In addition, measures for reducing expenses and other measures have taken effect. In light of these circumstances, the Group decided to revise the forecast.

The Group's forecast sales volume of pachinko machines was revised from 164,000 units to 171,000 units and that of pachislot machines is unchanged from the previous announcement at 29,000 units.

This material is an English translation of Japanese announcement made on April 27, 2018. Although the Company intended to faithfully translate the Japanese document into English, the accuracy and correctness of this translation are not guaranteed.

Moreover, with regard to fixed assets of Sankyo Create Co., Ltd. whose use ceased during the year under review (Kiryu-Sakaino Plant, and parking lot) and the fixed assets Sankyo Create Co., Ltd. owns for operating a golf course, the Company will record an impairment loss amounting to approximately ¥3.2 billion in accordance with the Accounting Standard for Impairment of Fixed Assets.

### Forecast of non-consolidated financial results for the year ending March 31, 2018 (from April 1, 2017 to March 31, 2018)

(Millions of yen)

		Net sales	Operating income	Recurring income	Net income	Net income per share (yen)
Previous forecast	(A)	70,900	500	3,300	2,900	35.72
Revised forecast	(B)	73,600	4,700	7,400	6,000	73.91
Difference	(B-A)	2,700	4,200	4,100	3,100	-
% change		3.8	840.0	124.2	106.9	-
FY2017 results		66,356	(375)	3,460	3,308	40.76

#### 4. Reasons for the revision

Mainly because the sales volume of pachinko machines is expected to increase from 164,000 units to 173,000 units, net sales are expected to increase  $\pm 2,100$  million to  $\pm 73,000$  million. Regarding profit, operating income and recurring income are expected to greatly increase to  $\pm 4,700$  million and  $\pm 7,400$  million, respectively, and net income is expected to amount to  $\pm 6,000$  million. These increases reflect sales growth of models whose cost ratios are low because of the change in the sales mix of the Group's three brands as well as the impact of reduction in selling, general and administrative expenses.

The Company does not intend to change the year-end cash dividend for fiscal 2018 from the initial forecast of ¥75 per share (annual dividends of ¥150).

The above forecast is based on information currently available to management. Actual results may differ from the forecast owing to various factors.

This material is an English translation of Japanese announcement made on April 27, 2018. Although the Company intended to faithfully translate the Japanese document into English, the accuracy and correctness of this translation are not guaranteed.