

Nomura Corporate Access



Globally Asia · Nomura Investment Forum Asia 2013

Presentation on

Nomura Investment Forum Asia 2013

Kimihisa Tsutsui

President & COO

SANKYO CO., LTD.

June 10-11, 2013

at The Ritz-Carlton Millenia Singapore



Good luck. Good life.
SANKYO

1st Sec. of the TSE #6417

Current Price: ¥4,605 (May 23, 2013)

Shares Outstanding: 97.5 million

Market Cap: ¥449,436 million

The Company's plans, strategies and forecasts, except historical facts, contained in this document may be subject to change due to factors of risk and uncertainty. Therefore, the Company does not guarantee their attainability explicitly or implicitly.

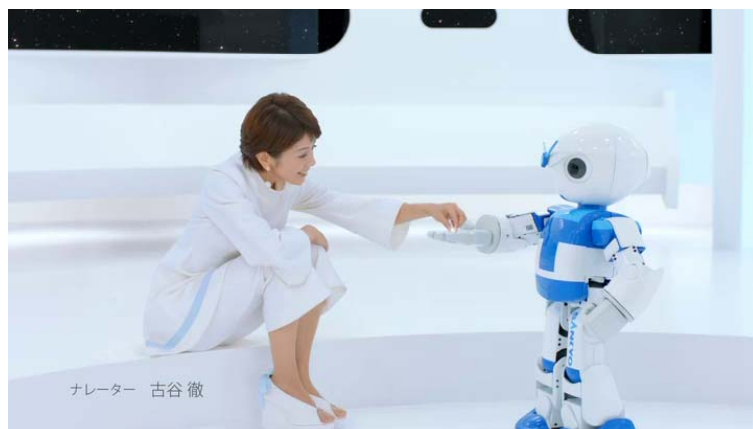
The Company assumes that the 'factors of potential risk and uncertainty' may include the economic climate, especially concerning the pachinko and pachislot markets which constitute the Company's main business field, competition in the market and competitiveness of the Company's products, and also include other unpredictable factors.



SANKYOご紹介

Company Overview

Company Overview



SANKYO CO., LTD.

1st Sec. of the TSE #6417

Development, Manufacture, and Sales of Pachinko and Pachislot Machines

3 Brands Structure

SANKYO

Bisty

JOY BRAIN

- ・東証1部上場(銘柄コード 6417)
- ・パチンコ、パチスロ機の開発・製造・販売
- ・3ブランド展開

Stock Information

Price 4,605

(May 23, 2013)

Currency in JPY

時価総額

Market Cap**449,436M**

実績PER

Trailing P/E (ttm)**73.53**

予想PER

Forward P/E (1 yr)**17.21**

実績PBR

Price/Book (mrq)**1.11**

予想配当金

Forward Annual Dividend Rate**150.00**

配当利回り

Forward Annual Dividend Yield**3.25%**

配当性向

Payout Ratio**56.08%**

Analyst Coverage



Mr. Souichiro Fukuda



Mr. Satoshi Tanaka



Mr. Masanori Minami



Mr. Yusuke Maeda



Mr. Takeshi Koyama



Mr. Masashi Morita



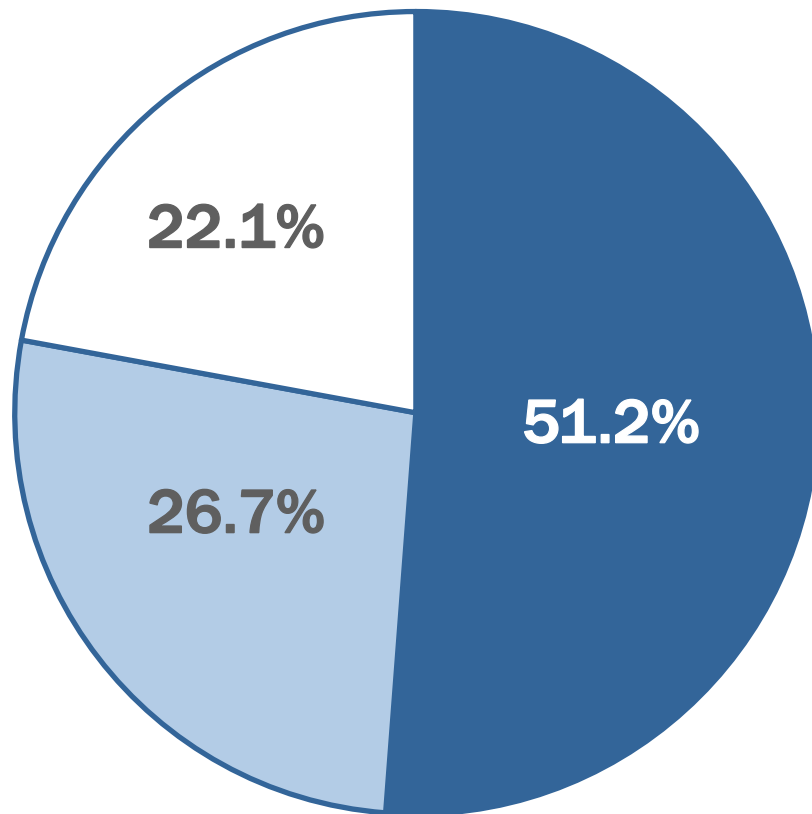
Mr. Eiji Maeda




Analyst coverage
by 7 firms

Focused on Game Machine-related Businesses

Sales Composition

売上高比率



-  Pachinko Machines
-  Pachislot Machines
-  Ball Bearing Supply Systems and Others

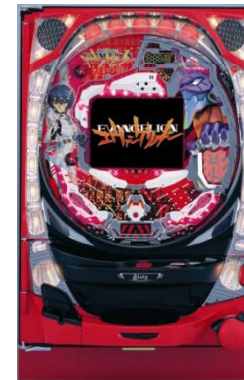
Prosper with the Pachinko Industry

2013



CR Fever Tiger Mask 2

2004



CR Evangelion

2001



CR Fever Wide Powerful

1992



Fever Powerful III

1980



Fever

1975



Open Tulip

©カラー ©Bisty

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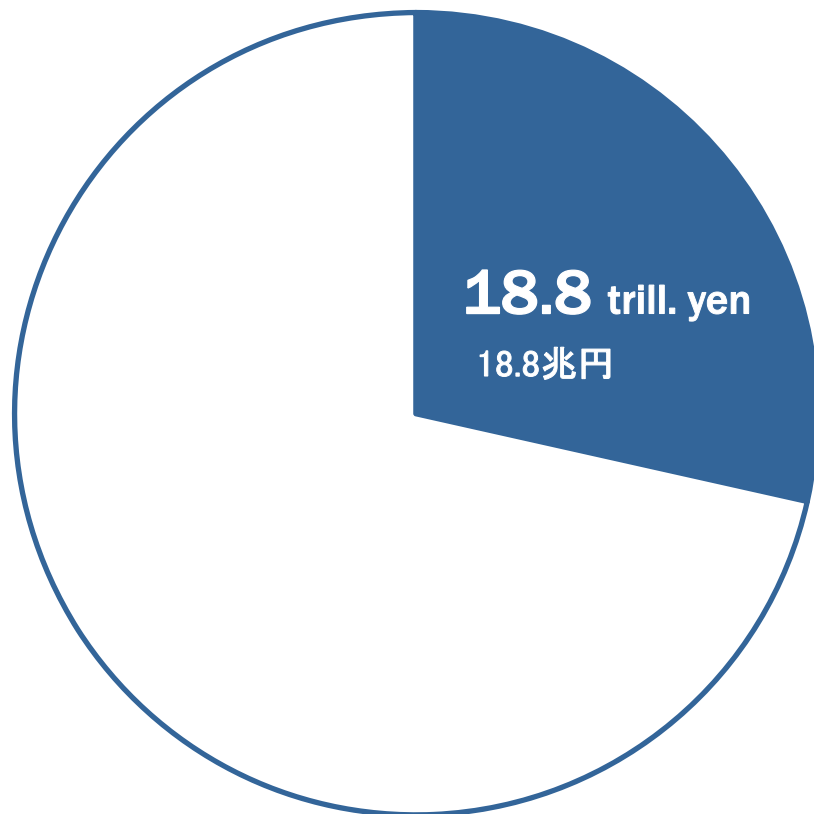


産業の動向

Industry Trend

30% of the Leisure Market

Leisure Market 64.9 trill. yen



Pachinko player population:
12.6 million

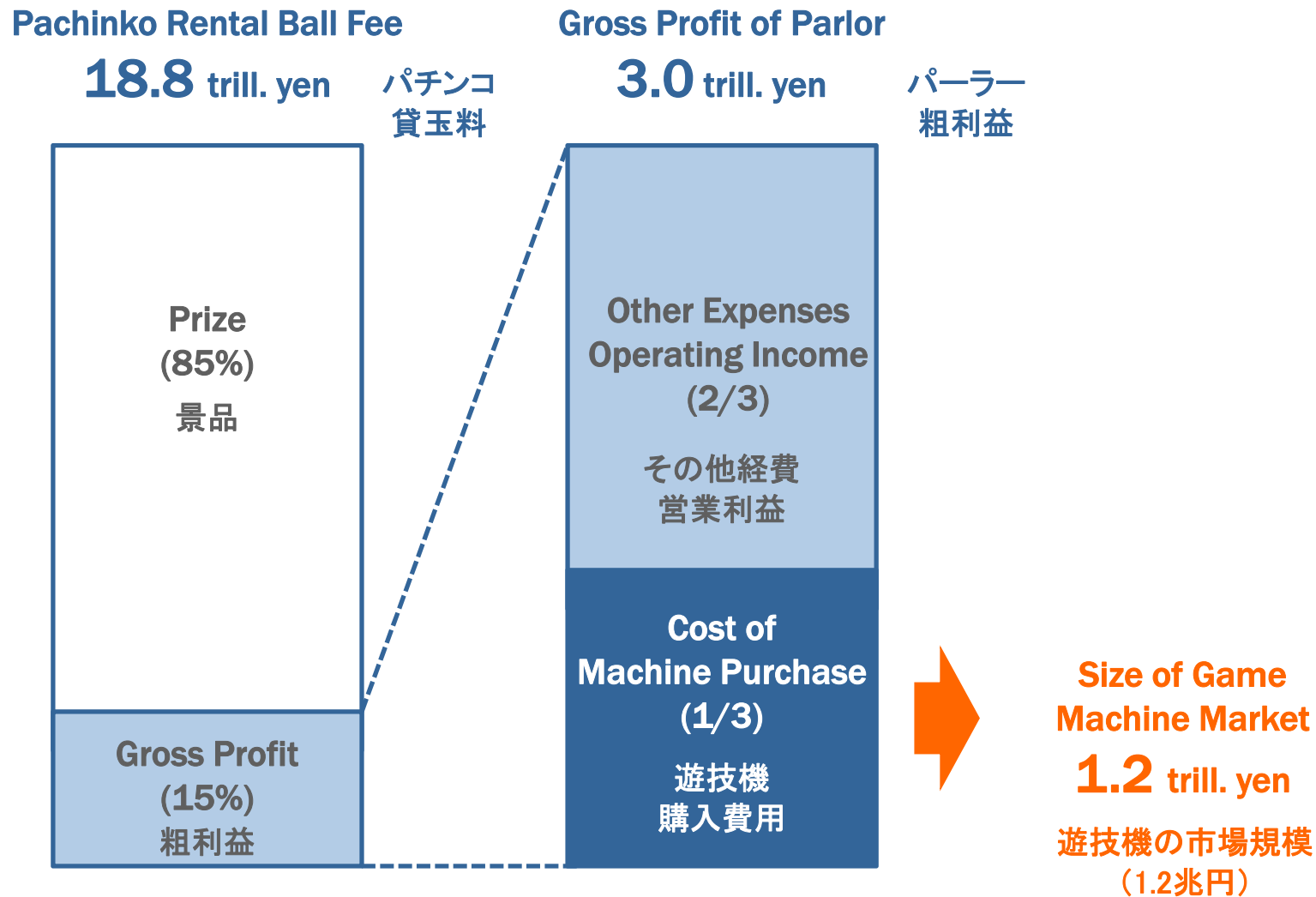
One in every 8.5 of Japan's
population aged 18 or older plays
pachinko or pachislot

■ Pachinko Rental Ball Fee

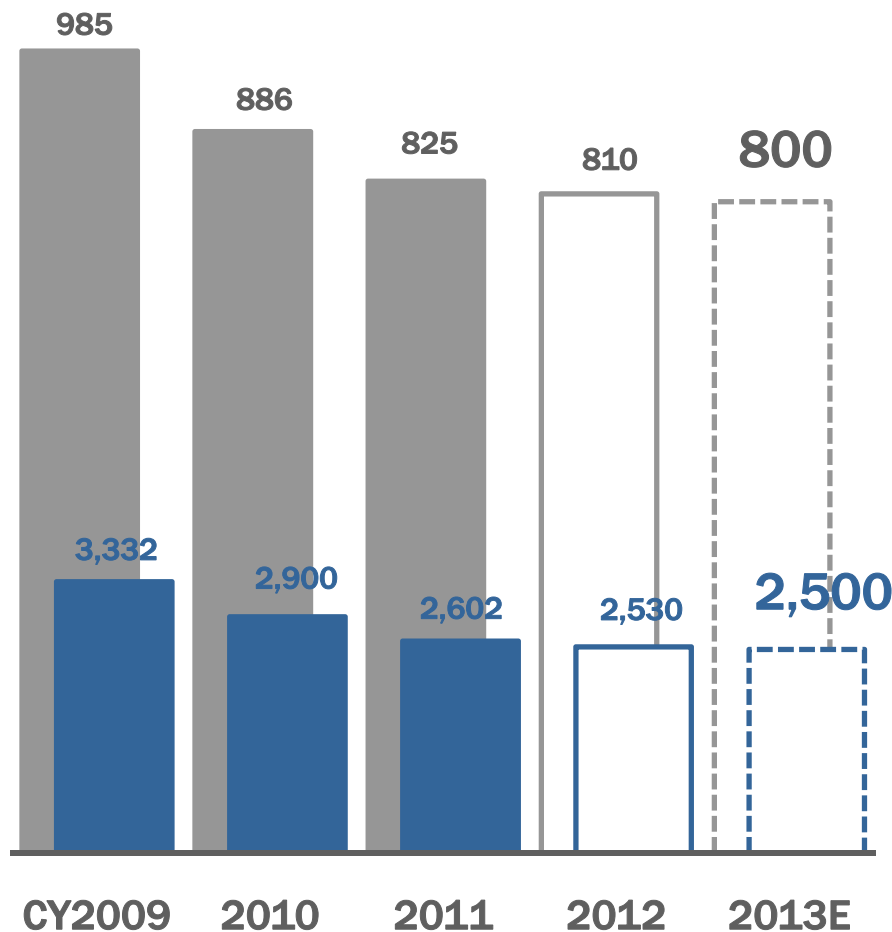
パチンコファン人口 1,260万人

18歳以上の 約8.5人に1人

Structure of Pachinko Industry



Size of Pachinko Machine Market

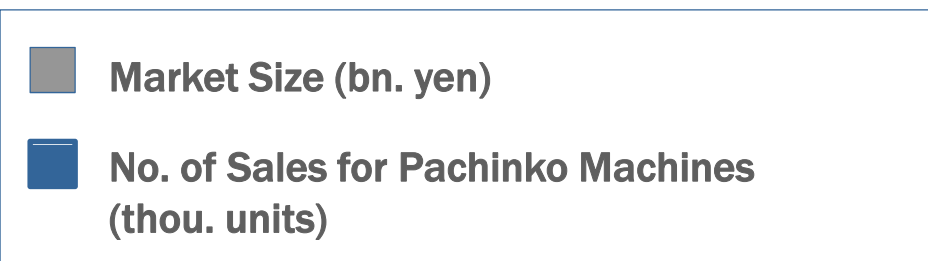


CY2012

Slight decrease from the previous year

CY2013

Expected to be almost on par

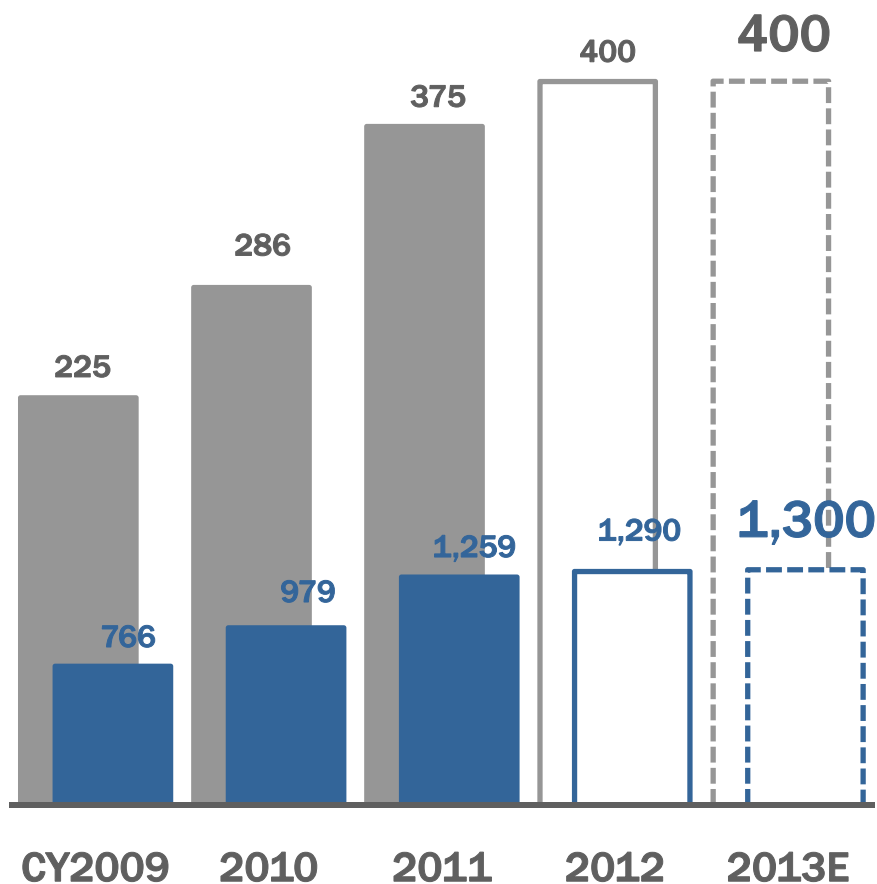


2012年度 前年比微減
2013年度 ほぼ横ばいを予想

Data for CY2009- CY2011: Survey by Yano Research Institute

Preliminary data for CY2012, CY2013E: Prepared by SANKYO based on Pachinko Gyokai Johokan Members

Size of Pachislot Machine Market

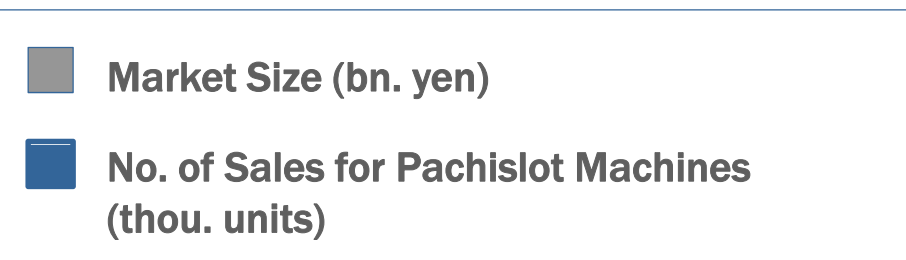


CY2012

Slight increase from the previous year

CY2013

Expected to continue increasing at a modest pace



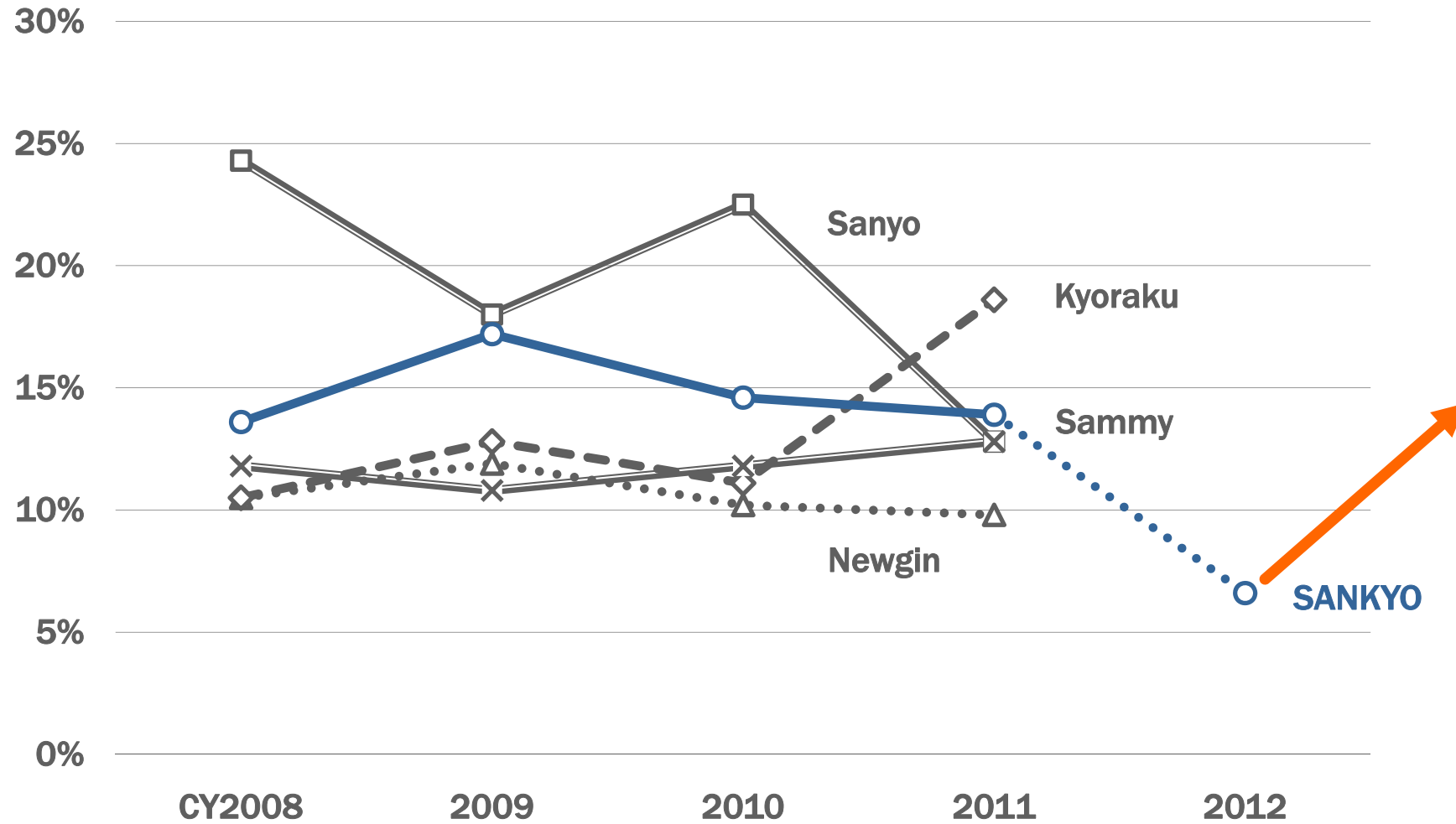
2012年度 前年比微増

2013年度 引き続き微増を予想

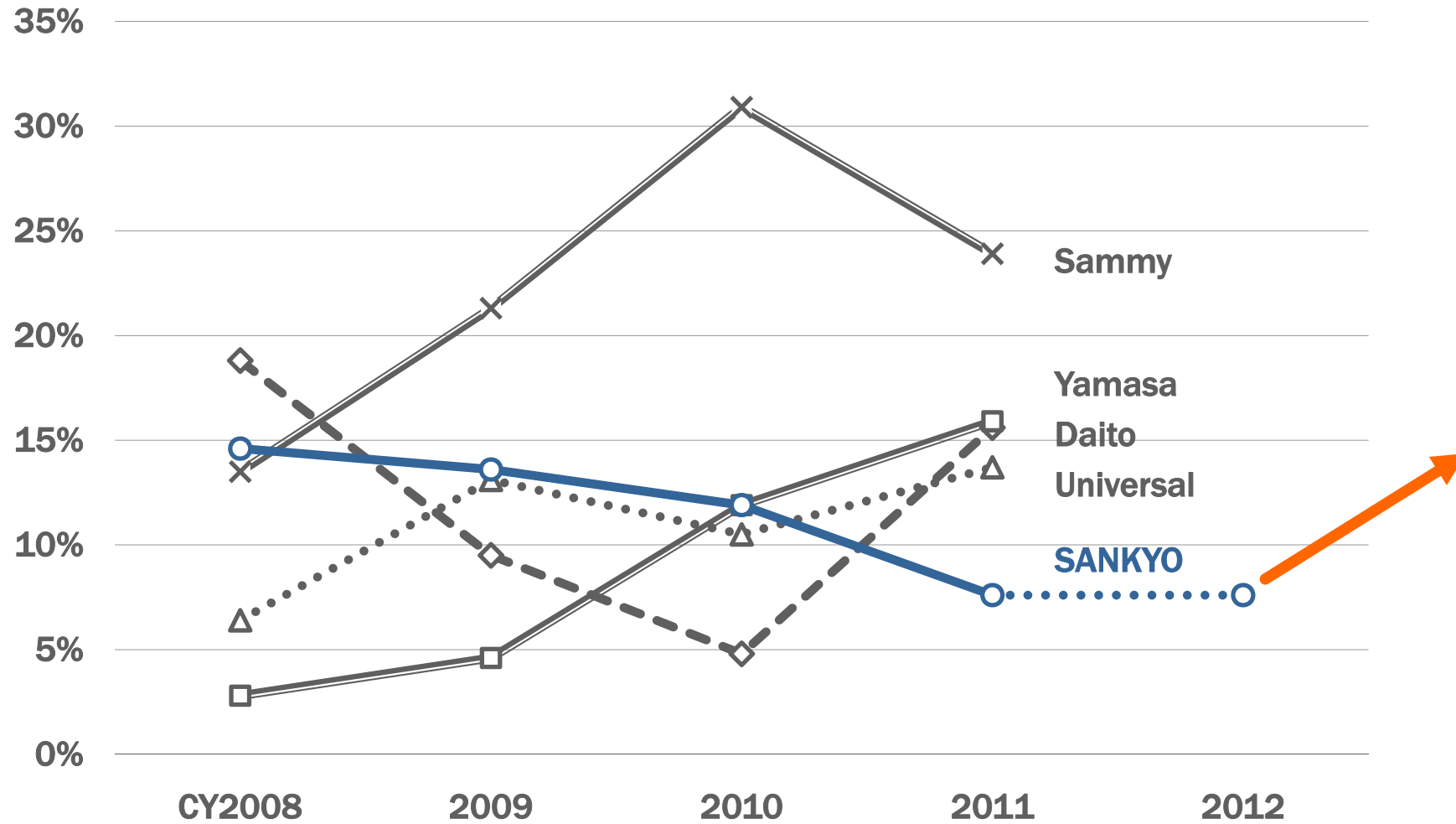
Data for CY2009- CY2011: Survey by Yano Research Institute

Preliminary data for CY2012, CY2013E: Prepared by SANKYO based on Pachinko Gyokai Johokan Members

Share of Pachinko Machine Market (unit basis)



Share of Pachislot Machine Market (unit basis)





現況と取り組み

Current Situations
and Initiatives

Forecast of FY 3/2014 (Highlights)

Consolidated: mill. yen	FY 3/2013	FY 3/2014	YoY	
Net Sales	104,150	200,000	+95,850	+92.0%
Pachinko Machines	53,302	127,000		
Pachislot Machines	27,822	55,100		
Ball Bearing Supply Systems	21,478	16,400		
Other Business	1,546	1,500		
Operating Income	7,023	32,000	+24,977	+355.6%
Recurring Income	9,488	34,000	+24,512	+258.3%
Net Income	5,853	25,000	+19,147	+327.1%
EPS	Y62.62	Y267.46		
Unit Sales of Pachinko Machines	166,939	373,000	+206,061	+123.4%
Unit Sales of Pachislot Machines	99,208	180,000	+80,792	+81.4%

Number of Pachinko/Pachislot Titles to be Released

FY 3/2014	H1	H2														
<p>Pachinko (Excluding Reused Models)</p> <p>(リユースを除く) 10 titles in total</p>	<table border="1"> <tr> <td data-bbox="577 416 943 544"> </td> <td data-bbox="949 416 1314 544"> </td> </tr> <tr> <td data-bbox="577 549 943 676"> </td> <td data-bbox="949 549 1314 676"> </td> </tr> <tr> <td data-bbox="577 681 943 809"> </td> <td data-bbox="949 681 1314 809"></td> </tr> <tr> <td data-bbox="577 813 943 941"> </td> <td data-bbox="949 813 1314 941"></td> </tr> <tr> <td data-bbox="577 946 943 1074"> </td> <td data-bbox="949 946 1314 1074"></td> </tr> </table> <p>Introduction of titles is in line with the current plan to date, but may be subject to changes.</p> <p>販売予定タイトルにつきましては現時点における計画であり、変更になる可能性もあります。</p>											<table border="1"> <tr> <td data-bbox="1352 416 1718 544"> </td> <td data-bbox="1724 416 2089 544"> </td> </tr> <tr> <td data-bbox="1352 549 1718 676"> </td> <td data-bbox="1724 549 2089 676"></td> </tr> </table>				
<p>Pachislot</p> <p>6 titles in total</p>	<table border="1"> <tr> <td data-bbox="577 1114 943 1241"> </td> <td data-bbox="949 1114 1314 1241"> </td> </tr> <tr> <td data-bbox="577 1246 943 1374"> </td> <td data-bbox="949 1246 1314 1374"></td> </tr> </table>					<table border="1"> <tr> <td data-bbox="1352 1114 1718 1241"> </td> <td data-bbox="1724 1114 2089 1241"> </td> </tr> <tr> <td data-bbox="1352 1246 1718 1374"></td> <td data-bbox="1724 1246 2089 1374"> </td> </tr> </table>										

5-year Financial Highlights

Consolidated: mill. yen	FY 3/2009	FY 3/2010	FY 3/2011	FY 3/2012	FY 3/2013
Net Sales	187,877	222,673	201,606	173,682	104,150
Pachinko Machines	133,195	180,471	149,876	123,353	53,302
Pachislot Machines	33,598	23,698	30,316	24,282	27,822
Ball Bearing Supply Systems	19,566	17,118	19,652	24,442	21,478
Other Business	1,516	1,385	1,761	1,603	1,546
Operating Income	40,626	55,776	51,923	40,315	7,023
percentage	21.6%	25.0%	25.8%	23.2%	6.7%
Recurring Income	44,900	59,366	55,909	44,396	9,488
Net Income	27,883	36,198	34,733	20,182	5,853
EPS	Y288.92	Y376.00	Y364.09	Y215.85	Y62.62
Unit Sales of Pachinko Machines	451,941	572,464	424,533	360,805	166,939
Market share	13.6%	17.2%	14.6%	13.9%	
Unit Sales of Pachislot Machines	133,714	104,266	116,424	96,158	99,208
Market share	14.6%	13.6%	11.9%	7.6%	

Key Issues for FY 3/2014

Continued promotion as key issues

重点課題として引き続き推進

1

Establishment of the SANKYO brand

SANKYOブランドの確立

2

Enhanced presence in the pachislot market

パチスロ市場における存在感の向上

3

Early establishment of the 3-brand structure

3ブランド体制の早期構築

Steps Toward Brand Establishment



Development of mainstay titles

定番タイトルの育成



Sanyo
"Sea Story" **14**
海物語

Bisty
"Evangelion" **7**
エヴァンゲリオン

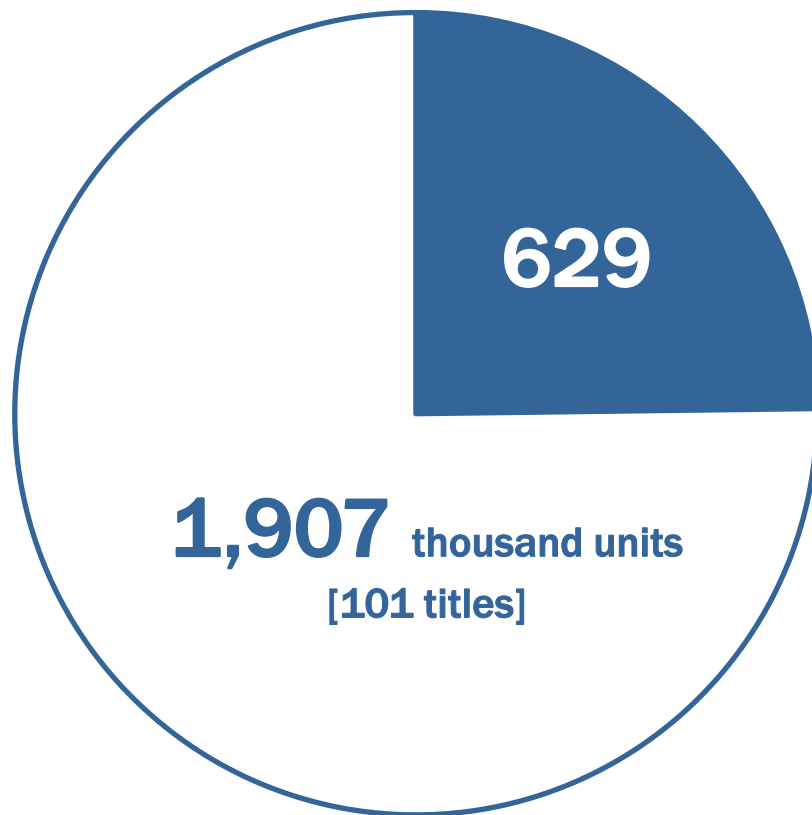
Kyoraku
"Hissatsu Shigotonin" **4**
必殺仕事人

Sammy
"Fist of the North Star" **5**
北斗の拳

Newgin
"Hana no Keiji" **6**
花の慶次

Mainstay Titles Account for a Quarter of Annual Unit Sales

定番タイトルが年間販売台数の1/4



Unit Sales of Pachinko Machines in CY2012

■ Total unit sales of the five mainstay titles*
(*Refer to previous page)

定番5タイトル(前頁)の販売台数合計

Evaluation of “Fever Mobile Suit Gundam”

Good luck. Good life.
SANKYO



FEVER 機動戦士
ガンダム

パチンコ・パチスロは遊戯に楽しむ遊びです。

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Good

Planned units of 80,000 units
all sold out

計画台数 80,000台を完売



Good

Major topic

大きな話題



Acceptable

Regional disparities in
machine utilization rates

稼働に地域格差

Develop

「フィーバー機動戦士ガンダム」を定番タイトルへ

“Fever Mobile Suit Gundam” into Mainstay Title



© 創通・サンライズ

Bisty

REVANGELION 7

© カラー © Bisty



Mainstay Titles

定番タイトル

x 2

Pachislot Machines:

パチスロ:幅広いファン層をターゲットにしたスペック

Specifications Targeting a Broad Spectrum of Players

High Return

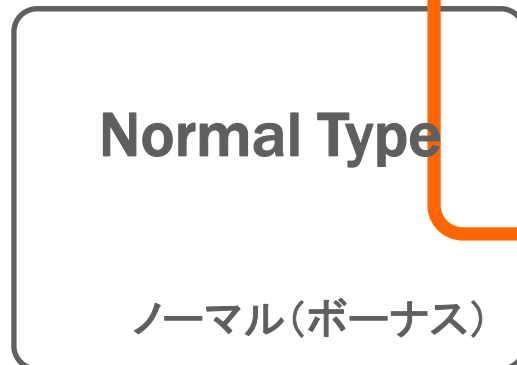
ハイリターン

Many competitors

競合が多い

Upcoming target

当面のターゲット



High Risk ハイリスク

Pachislot Machines: Contents Targeting the Younger Generation

パチスロ:若年層をターゲットにしたコンテンツ

Production of new visuals and presentations for pachislot.

パチスロ向け画像・演出を新たに製作



Macross Frontier (Apr-2012)

2nd highest machine utilization rate in 2012*

2012年年間稼働実績第2位*



Aquarion II (May-2013)

JB-Brand: Awareness Gradually Increased

Original products with elaborate specifications

スペックに工夫を凝らしたオリジナル商品



J-RUSH 2 (Jan-2013)



Magicape (May-2013)

Dividend Policy

Stable dividend

安定配当

**Commitment to 25%
payout ratio**

公約配当性向25%

**No dividend cut since
the listing**

上場以来 減配がない

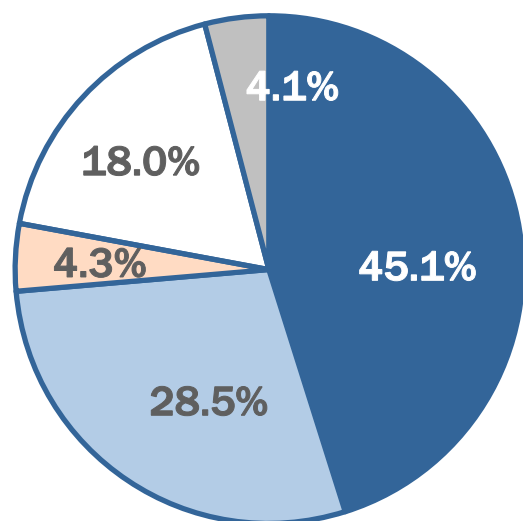
FY 3/2014

DPS 150 yen

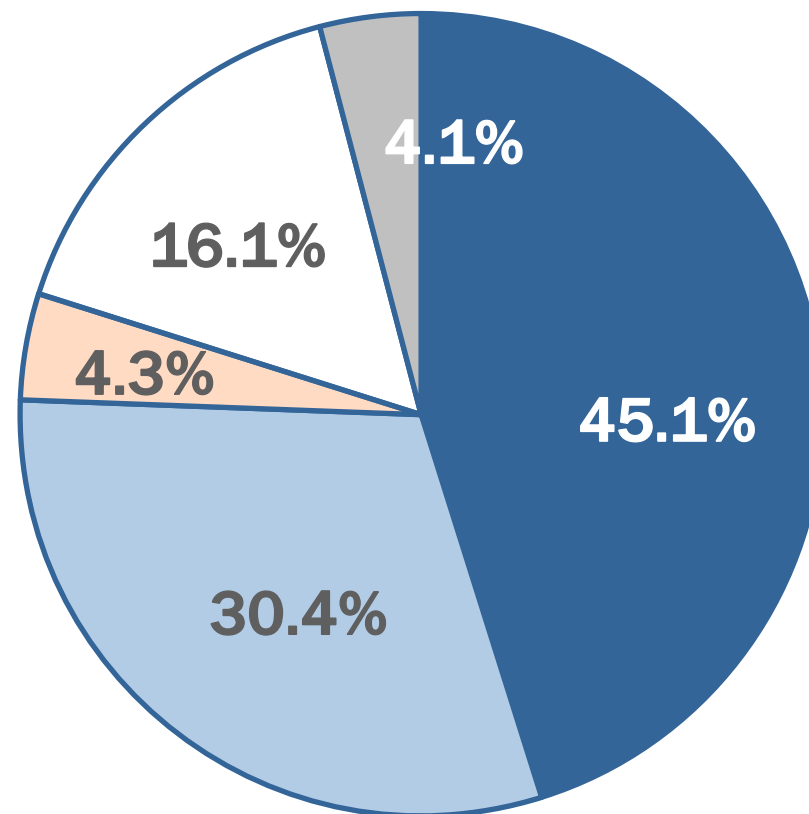
Including interim dividend

中間配当を含む

Shareholder Composition



As of March 31, 2012



As of March 31, 2013





附属資料

Appendix

Business Results of FY 3/2013

連結: 百万円	Consolidated: million yen	FY 3/2012	FY 3/2013	Forecast			FY 3/2012				FY 3/2013			
		Full Year	Full Year	YoY	(26-Feb)	Change	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
売上高	Net Sales	173,682	104,150	-69,532	103,000	+1,150	31,641	39,894	30,666	71,481	22,864	30,918	13,743	36,625
パチンコ	Pachinko	123,353	53,302	-70,051			18,135	31,792	17,391	56,035	10,895	19,053	7,113	16,241
パチスロ	Pachislot	24,282	27,822	+3,540			8,388	2,486	1,705	11,703	5,705	6,449	195	15,473
補給機器	Ball Bearing Supply	24,442	21,478	-2,964			4,711	5,224	11,201	3,306	6,073	4,637	6,178	4,590
その他事業	Other Business	1,603	1,546	-57			406	392	369	436	190	779	256	321
売上原価	Cost of Sales	89,155	54,786	-34,369			16,697	22,237	16,611	33,610	11,954	14,413	8,689	19,730
売上総利益	Gross Profit	84,526	49,363	-35,163			14,944	17,656	14,055	37,871	10,910	16,505	5,053	16,895
販管費	SG & A Expenses	44,210	42,340	-1,870			8,945	11,814	8,621	14,830	9,693	10,770	8,915	12,962
営業利益	Operating Income	40,315	7,023	-33,292	4,500	+2,523	5,998	5,843	5,433	23,041	1,217	5,735	(3,862)	3,933
パチンコ	Pachinko	37,695	4,517	-33,178			4,636	7,001	6,682	19,376	421	5,111	(1,164)	149
パチスロ	Pachislot	5,459	6,774	+1,315			2,103	(552)	(532)	4,440	1,664	1,833	(1,704)	4,981
補給機器	Ball Bearing Supply	1,243	995	-248			161	219	787	76	311	124	292	268
その他事業	Other Business	634	(410)	-1,044			102	167	171	194	(83)	(81)	(76)	(170)
消去又は全社	Elimination/Corporate	(4,717)	(4,853)	-136			(1,005)	(993)	(1,673)	(1,046)	(1,096)	(1,253)	(1,209)	(1,295)
経常利益	Recurring Income	44,396	9,488	-34,908	6,500	+2,988	7,294	6,634	6,213	24,255	1,805	5,863	(3,378)	5,198
特別利益	Extraordinary Gains	359	178	-181			6	2	0	351	0	0	0	178
特別損失	Extraordinary Losses	7,929	175	-7,754			1,611	757	24	5,537	25	1	84	65
当期純利益	Net Income	20,182	5,853	-14,329	3,500	+2,353	3,249	3,505	3,507	9,921	947	3,660	(2,685)	3,931
EPS: 円	EPS: yen	215.85	62.62	-153.23	37.44	+25.18								

販売台数: 台 Machines sales: units

パチンコ	Pachinko	360,805	166,939	-193,866	167,000	-61	49,862	93,242	55,422	162,279	30,550	58,547	25,713	52,129
SANKYO+JB	SANKYO+JB	176,572	121,351	-55,221			46,478	24,188	44,841	61,065	13,060	43,068	14,187	51,036
Bisty	Bisty	184,233	45,588	-138,645			3,384	69,054	10,581	101,214	17,490	15,479	11,526	1,093
パチスロ	Pachislot	96,158	99,208	+3,050	99,000	+208	35,844	7,824	6,172	46,318	18,346	20,462	305	60,095
SANKYO+JB	SANKYO+JB	14,903	33,195	+18,292			1,367	7,814	5,722	0	14,958	14,832	5	3,400
Bisty	Bisty	81,255	66,013	-15,242			34,477	10	450	46,318	3,388	5,630	300	56,695

Game Machines Sales Results

パチンコ機

Pachinko Machines

	Series name		No. of models	Sales: units
FY 3/2012	フィーバー宇宙戦艦ヤマト 六連波動砲発射&魂7	"Rokurenhadouhou" & "Tamashii 7"	(Mar-12)	2
FY 3/2013	EVAライト III/エヴァンゲリオン 7 YRW	Evangelion 7 YRW	(May-12)	1 16,200
Q1	ウィルスブレイカー	Virus Breaker	(Jun-12)	1
	フィーバー霸王伝 零 α & 魂7 α	Fever Haouden ZERO α & "Tamashii 7 α"	(Jun-12)	2
Q2	戦国BASARA 3 関ヶ原の戦い	Sengoku BASARA 3 "The Battle of Sekigahara"	(Jul-12)	1 16,500
	フィーバー創聖のアクエリオン III	Fever Aquarion III	(Jul-12)	1 32,100
	フィーバー倭田来未 III Y&魂7&S	Fever Koda Kumi III Y, "Tamashii 7" & S	(Aug-12)	3 13,400
Q3	フィーバー覇-LORD- 2	Fever Ha Lord 2	(Oct-12)	2
	フィーバー蒲田行進曲	Fever Kamata koshin-kyoku	(Nov-12)	2
	Smile Model/エヴァンゲリオン 7 L	Evangelion 7 L	(Dec-12)	1 12,200
Q4	フィーバー創聖のアクエリオン III Y α	Fever Aquarion III Y α	(Jan-13)	1 10,600
	フィーバータイガーマスク 2	Fever Tiger Mask 2	(Jan-13)	1 33,300
	J-RUSH 2	J-RUSH 2	(Jan-13)	2
Total				166,939

Note: 黒字 SANKYO機種、
青字 ビスティ機種(総販売元 フィールズ)
パチンコ機の販売台数: 10,000台未満は未公表

Note: Models in black are SANKYO models and models in blue are Bisty models (distributed by Fields).
No. of pachinko machines sold: Any model with sales of less than 10,000 units is not included.

パチスロ機

Pachislot Machines

	Series name		Sales: units
FY 3/2013	マクロスフロンティア	Macross Frontier	(Apr-12) 17,100
Q1	GTO Limit Break	GTO Limit Break	(Jun-12)
Q2	パトラッシュ	Patrush	(Jul-12)
	夜王	Yaoh	(Aug-12) 5,800
	霸王伝 零	Haouden ZERO	(Sep-12) 8,700
Q4	らんま1/2	Ranma 1/2	(Feb-13)
	EVANGELION ART	Evangelion ART	(Feb-13) 56,900
Total			99,208

Note: 黒字 SANKYO機種、
青字 ビスティ機種(総販売元 フィールズ)
パチスロ機の販売台数: 5,000台未満は未公表

Note: Models in black are SANKYO models and models in blue are Bisty models (distributed by Fields).
No. of pachislot machines sold: Any model with sales of less than 5,000 units is not included.

Forecast for FY3/2014

連結: 百万円	Consolidated: million yen	6 Months			Full Year		
		FY 3/2013	FY 3/2014	YoY	FY 3/2013	FY 3/2014	YoY
売上高	Net Sales	53,782	120,000	+66,218	104,150	200,000	+95,850
パチンコ	Pachinko	29,948	90,800	+60,852	53,302	127,000	+73,698
パチスロ	Pachislot	12,154	21,500	+9,346	27,822	55,100	+27,278
補給機器	Ball Bearing Supply	10,710	7,000	-3,710	21,478	16,400	-5,078
その他事業	Other Business	969	700	-269	1,546	1,500	-46
売上原価	Cost of Sales	26,367	62,000	+35,633	54,786	110,000	+55,214
売上総利益	Gross Profit	27,415	58,000	+30,585	49,363	90,000	+40,637
販管費	SG & A Expenses	20,463	33,000	+12,537	42,340	58,000	+15,660
営業利益	Operating Income	6,952	25,000	+18,048	7,023	32,000	+24,977
パチンコ	Pachinko	5,532	21,600	+16,068	4,517	22,800	+18,283
パチスロ	Pachislot	3,497	6,100	+2,603	6,774	13,700	+6,926
補給機器	Ball Bearing Supply	435	100	-335	995	500	-495
その他事業	Other Business	(164)	(300)	-136	(410)	(400)	+10
消去又は全社	Elimination/Corporate	(2,349)	(2,500)	-151	(4,853)	(4,600)	+253
経常利益	Recurring Income	7,668	26,000	+18,332	9,488	34,000	+24,512
特別利益	Extraordinary Gains	0	0	+0	178	0	-178
特別損失	Extraordinary Losses	26	20	-6	175	21	-154
当期純利益	Net Income	4,607	20,000	+15,393	5,853	25,000	+19,147
EPS: 円	EPS: yen		213.96		62.62	267.46	+204.84

販売台数: 台 Machines sales: units

パチンコ	Pachinko	89,097	263,000	+173,903	166,939	373,000	+206,061
SANKYO+JB	SANKYO+JB	56,128	158,000	+101,872	121,351	218,000	+96,649
Bisty	Bisty	32,969	105,000	+72,031	45,588	155,000	+109,412
パチスロ	Pachislot	38,808	70,000	+31,192	99,208	180,000	+80,792
SANKYO+JB	SANKYO+JB	29,790	45,000	+15,210	33,195	65,000	+31,805
Bisty	Bisty	9,018	25,000	+15,982	66,013	115,000	+48,987

The Two Mainstay Businesses

パチンコ機関連事業

Pachinko Machines Business

連結: 百万円	Consolidated: million yen	6 Months			Full Year		
		FY 3/2013	FY 3/2014	YoY	FY 3/2013	FY 3/2014	YoY
売上高	Net Sales	29,948	90,800	+60,852	53,302	127,000	+73,698
営業利益	Operating Income	5,532	21,600	+16,068	4,517	22,800	+18,283
営業利益率	Percentage	18.5%	23.8%	+5.3pt	8.5%	18.0%	+9.5pt

販売台数: 台 Machines sales: units

		6 Months			Full Year		
		FY 3/2013	FY 3/2014	YoY	FY 3/2013	FY 3/2014	YoY
パチンコ合計	Pachinko	89,097	263,000	+173,903	166,939	373,000	+206,061
SANKYO+JB	SANKYO+JB	56,128	158,000	+101,872	121,351	218,000	+96,649
枠付き	Frame	13.4%	47.4%	+34.0pt	31.4%	38.9%	+7.5pt
ゲージ盤	Gauge	49.6%	12.7%	-37.0pt	41.3%	19.5%	-21.8pt
Bisty	Bisty	32,969	105,000	+72,031	45,588	155,000	+109,412
枠付き	Frame	10.3%	38.6%	+28.3pt	5.8%	40.6%	+34.8pt
ゲージ盤	Gauge	26.7%	1.3%	-25.4pt	21.5%	0.9%	-20.6pt

販売予定シリーズ数

No. of Pachinko Models to be released

	H1	H2
SANKYO+JB	5	2
Bisty	2	1

パチスロ機関連事業

Pachislot Machines Business

連結: 百万円	Consolidated: million yen	6 Months			Full Year		
		FY 3/2013	FY 3/2014	YoY	FY 3/2013	FY 3/2014	YoY
売上高	Net Sales	12,154	21,500	+9,346	27,822	55,100	+27,278
営業利益	Operating Income	3,497	6,100	+2,603	6,774	13,700	+6,926
営業利益率	Percentage	28.8%	28.4%	-0.4pt	24.3%	24.9%	+0.5pt

販売台数: 台 Machines sales: units

		6 Months			Full Year		
		FY 3/2013	FY 3/2014	YoY	FY 3/2013	FY 3/2014	YoY
パチスロ合計	Pachislot	38,808	70,000	+31,192	99,208	180,000	+80,792
SANKYO+JB	SANKYO+JB	29,790	45,000	+15,210	33,195	65,000	+31,805
Bisty	Bisty	9,018	25,000	+15,982	66,013	115,000	+48,987

販売予定シリーズ数

No. of Pachislot Models to be released

	H1	H2
SANKYO+JB	2	1
Bisty	1	2

Gross Margin/Operating Margin

連結	Consolidated	FY 3/2013	6 Months		YoY	Full Year		YoY
			FY 3/2013	FY 3/2014		FY 3/2013	FY 3/2014	
売上総利益率	Gross Margin	51.0%	48.3%	-2.6pt	47.4%	45.0%	-2.4pt	
営業利益率	Operating Margin	12.9%	20.8%	+7.9pt	6.7%	16.0%	+9.3pt	

販売費及び一般管理費

SG & A Expenses

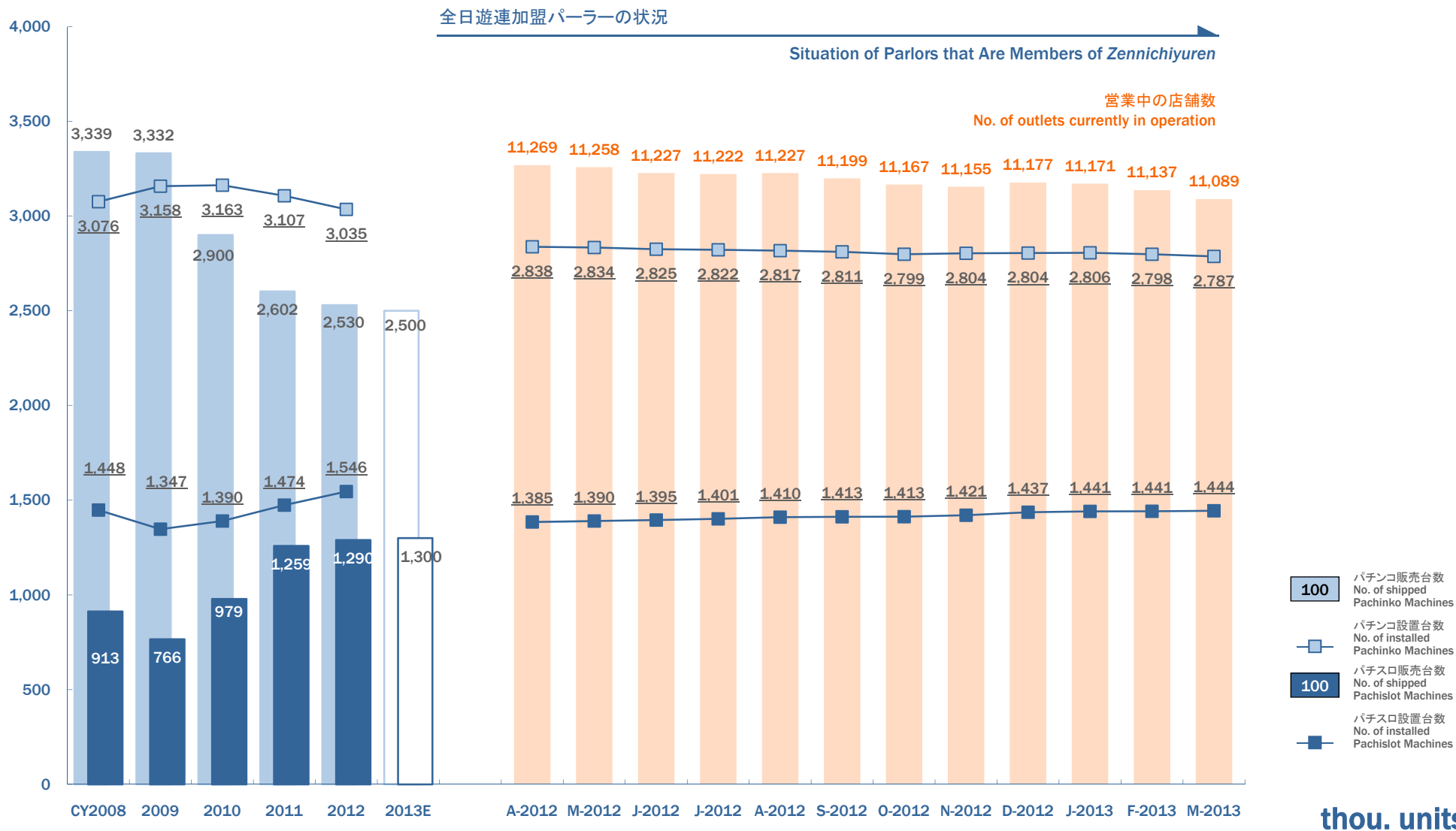
連結: 百万円	Consolidated: million yen	FY 3/2013	6 Months		YoY	Full Year		YoY
			FY 3/2013	FY 3/2014		FY 3/2013	FY 3/2014	
販売手数料	Sales Commission	2,331	7,761	+5,430	3,036	11,366	+8,330	
広告宣伝費	Advertising Expenses	1,338	3,161	+1,823	4,551	5,414	+863	
研究開発費	R&D Expenses	10,618	15,568	+4,950	23,288	30,097	+6,809	
給与手当	Salaries & Wages	1,533	1,682	+149	3,503	3,752	+249	
その他	Others	4,643	4,828	+185	7,962	7,371	-591	

連結: 百万円	Consolidated: million yen	FY 3/2013	FY 3/2014	YoY	FY 3/2013	FY 3/2014	YoY
設備投資額	Capital Expenditure	3,236	2,421	-815	4,717	4,890	+173
減価償却費	Depreciation & Amortizat	1,761	1,742	-19	4,238	4,668	+430

連結	Consolidated	FY 3/2013	FY 3/2014	YoY	FY 3/2013	FY 3/2014	YoY
従業員数	No. of Employees	1,155	1,134	-21	1,108	1,149	+41
開発人員数	No. of R&D Staff	307	317	+10	299	329	+30

間接販売比率(累計) Indirect Sales Ratio		FY 3/2013	FY 3/2014	YoY	FY 3/2013	FY 3/2014	YoY
SANKYO+JB Pachinko		37.3%	36.6%	-0.7pt	36.9%	36.6%	-0.3pt
SANKYO+JB Pachislot		45.4%	44.5%	-0.9pt	45.5%	44.5%	-1.0pt

Game Machine Market



Number of Titles Sold (All Manufacturers)

パチンコ機

Pachinko Machines

・1タイトル当たり販売台数

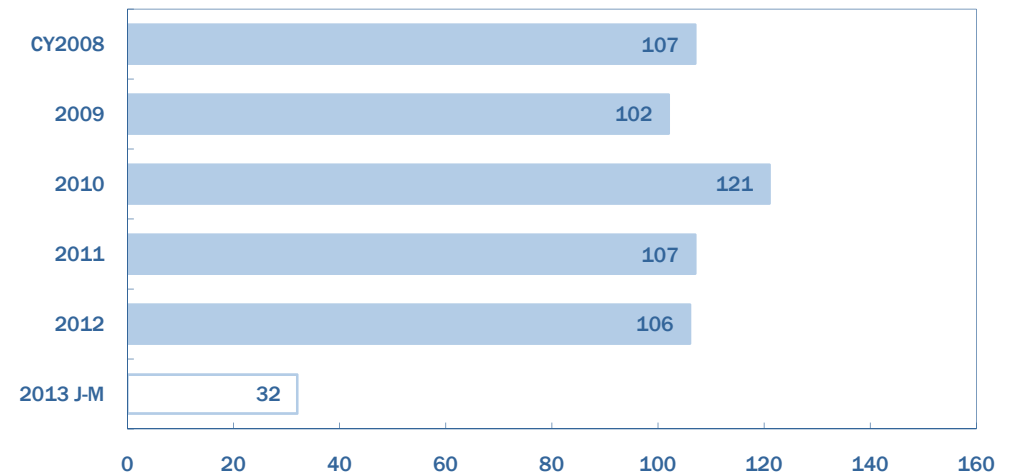
2011年度: 24,317台 (2,602千台 ÷ 107)

2012年度: 23,867台 (2,530千台 ÷ 106)

・Sales per title

CY2011: 24,317 units (2,602,000 units/107)

CY2012: 23,867 units (2,530,000 units/106)



パチスロ機

Pachislot Machines

・1タイトル当たり販売台数

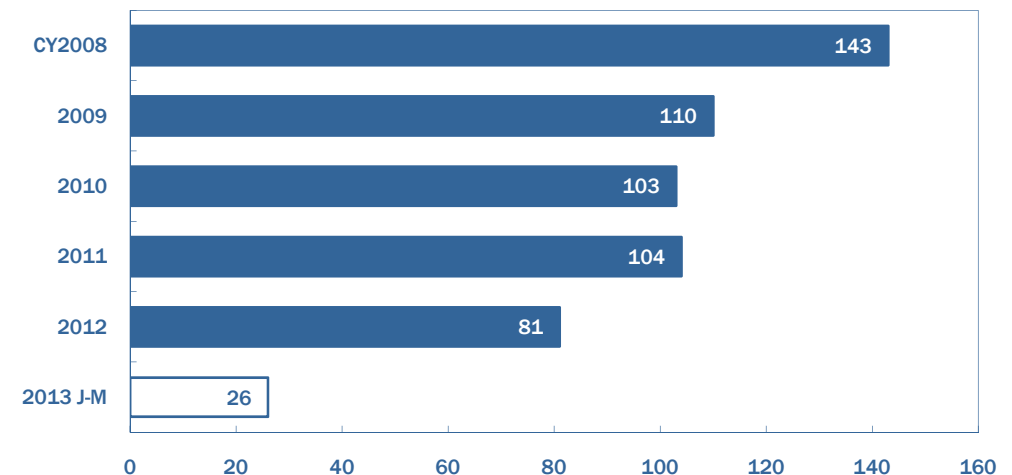
2011年度: 12,105台 (1,259千台 ÷ 104)

2012年度: 15,925台 (1,290千台 ÷ 81)

・Sales per title

CY2011: 12,105 units (1,259,000 units/104)

CY2012: 15,925 units (1,290,000 units/ 81)



Compliance with Format Inspection

パチンコ機

Pachinko Machines

アレンジ、じゃん球含む

including Arrange Ball, Jong-Kyu

		CY2008	2009	2010	2011	2012	2013 J-A
受付	Applicant	506	637	658	614	598	144
適合	Pass	374	537	544	536	534	121
不適合	Fail	98	134	112	69	87	18
SANKYO+JB		19	40	25	21	30	16
Bisty		8	13	9	12	6	3
SANKYO Group Total		27	53	34	33	36	19

パチスロ機

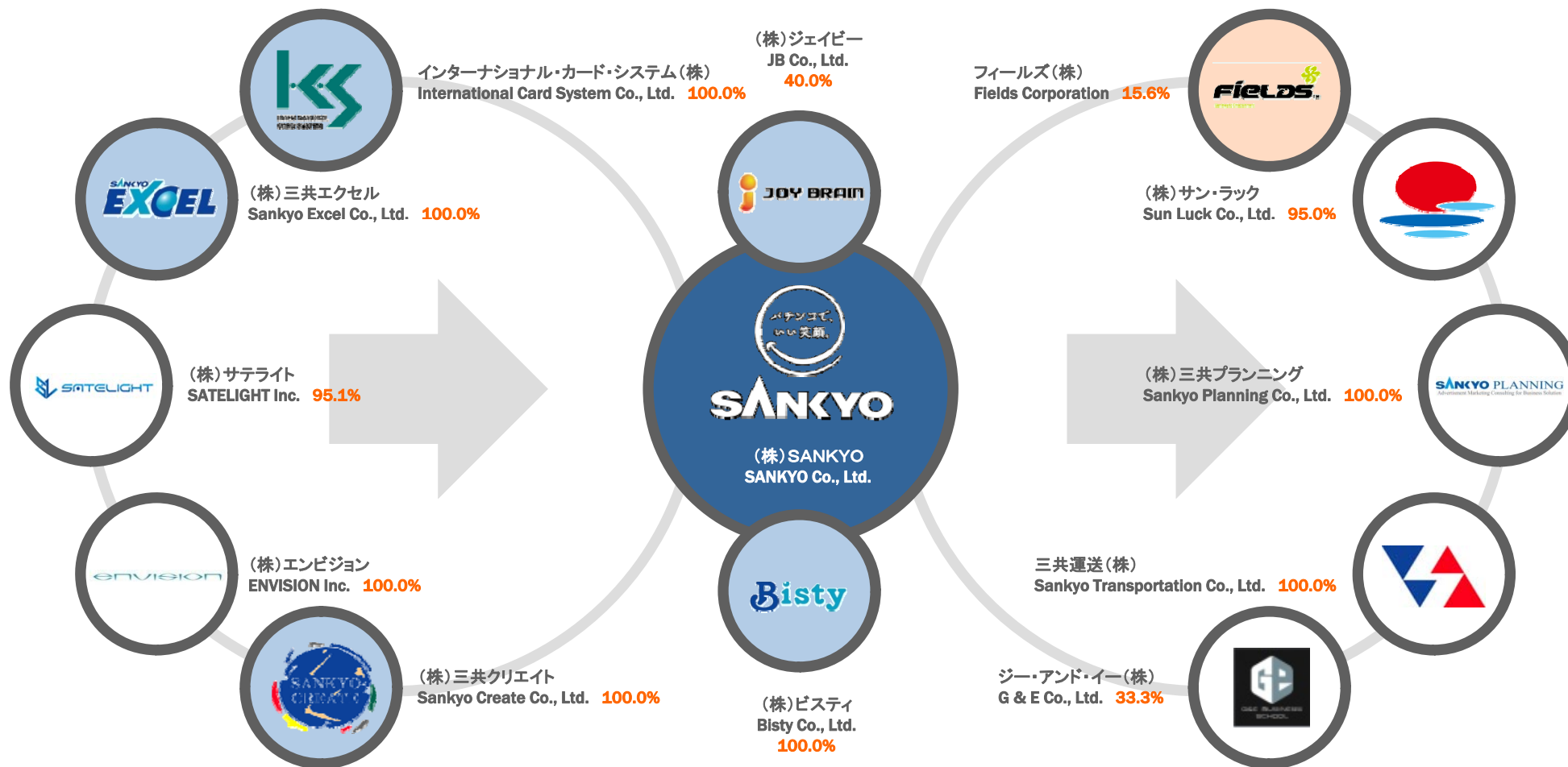
Pachislot Machines

パロットを含む

including Palot

		CY2008	2009	2010	2011	2012	2013 J-A
受付	Applicant	841	779	703	627	720	179
適合	Pass	342	349	295	242	253	77
不適合	Fail	418	436	426	373	449	118
SANKYO+JB		10	10	15	10	8	3
Bisty		5	5	10	5	9	1
SANKYO Group Total		15	15	25	15	17	4

SANKYO Group Companies



	連結子会社 Consolidated subsidiaries		持分法適用関連会社 Equity method companies	xx%	SANKYOの持株比率 % of SANKYO's voting right
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Good luck. Good life.

SANKYO